AC 24-06-2016 Item No. 4.76

University of Mumbai



Bachelor of Commerce (B.Com)
Programme
Three Year Integrated ProgrammeSix Semesters
Course Structure

Under Choice Based Credit System

To be implemented from Academic Year- 2016-2017
Progressively

Faculty of Commerce

MUMBAI-55

I/c Prin/cipal
Patuck - Gala College of
Commerce & Management
Santacruz (E), Mumbai-400 055

Faculty of Commerce, University of Mumbai2 | Pa

Revised Syllabus of Courses of B.Com. Programme at Semester I with Effect from the Academic Year 2016-2017

Skill Enhancement Courses (SEC)

6. Foundation Course - I

Sr. No.	Modules	No. of Lectures
1	Overview of Indian Society	05
2	Concept of Disparity- 1	10
3	Concept of Disparity-2	10
4	The Indian Constitution	10
5	Significant Aspects of Political Processes	10
	Total	45

Sr. No.	Modules / Units
1	Overview of Indian Society
	Understand the multi-cultural diversity of Indian society through its demographic composition: population distribution according to religion, caste, and gender; Appreciate the concept of linguistic diversity in relation to the Indian situation; Understand regional variations according to rural, urban and tribal characteristics; Understanding the concept of diversity as difference
2	Concept of Disparity- 1
	Understand the concept of disparity as arising out of stratification and inequality; Explore the disparities arising out of gender with special reference to violence against women, female foeticide (declining sex ratio), and portrayal of women in media; Appreciate the inequalities faced by people with disabilities and understand the issues of people with physical and mental disabilities
3	Concept of Disparity-2
	Examine inequalities manifested due to the caste system and inter-group conflicts arising thereof; Understand inter-group conflicts arising out of communalism; Examine the causes and effects of conflicts arising out of regionalism and linguistic differences
4	The Indian Constitution
	Philosophy of the Constitution as set out in the Preamble; The structure of the Constitution-the Preamble, Main Body and Schedules; Fundamental Duties of the Indian Citizen; tolerance, peace and communal harmony as crucial values in strengthening the social fabric of Indian society; Basic features of the Constitution
5	Significant Aspects of Political Processes
	The party system in Indian politics; Local self-government in urban and rural areas; the 73rd and 74th Amendments and their implications for inclusive politics; Role and significance of women in politics

Topics for Project Guidance: Growing Social Problems in India:

- Substance abuse- impact on youth & challenges for the future
- HIV/AIDS- awareness, prevention, treatment and services
- Problems of the elderly- causes, implications and response
- Issue of child labour- magnitude, causes, effects and response
- Child abuse- effects and ways to prevent
- Trafficking of women- causes, effects and response

Note:

Out of the 45 lectures allotted for 5 units for Semester I, about 15 lectures may be allotted for project guidance

MUMBAI-55

Revised Syllabus of Courses of B.Com. Programme at Semester II with Effect from the Academic Year 2016-2017

Skill Enhancement Courses (SEC)

6. Foundation Course - II

Sr. No.	Modules	No. of Lectures
1	Globalisation and Indian Society	07
2	Human Rights	10
3	Ecology	10
4	Understanding Stress and Conflict	10
5	Managing Stress and Conflict in Contemporary Society	08
	Total	45



Sr. No	Modules /Units
1	Globalisation and Indian Society
	Understanding the concepts of liberalization, privatization and globalization; Growth of information technology and communication and its impact manifested in everyday life; Impact of globalization on industry: changes in employment and increasing migration; Changes in agrarian sector due to globalization; rise in corporate farming and increase in farmers' suicides.
2	Human Rights
	Concept of Human Rights; origin and evolution of the concept; The Universal Declaration of Human Rights; Human Rights constituents with special reference to Fundamental Rights stated in the Constitution
3	Ecology
	Importance of Environment Studies in the current developmental context; Understanding concepts of Environment, Ecology and their interconnectedness; Environment as natural capital and connection to quality of human life; Environmental Degradation- causes and impact on human life;Sustainable development- concept and components; poverty and environment
4	Understanding Stress and Conflict
	Causes of stress and conflict in individuals and society; Agents of socialization and the role played by them in developing the individual; Significance of values, ethics and prejudices in developing the individual; Stereotyping and prejudice as significant factors in causing conflicts in society. Aggression and violence as the public expression of conflict
5	Managing Stress and Conflict in Contemporary Society
	Types of conflicts and use of coping mechanisms for managing individual stress; Maslow's theory of self-actualisation; Different methods of responding to conflicts in society; Conflict-resolution and efforts towards building peace and harmony in society

Revised Syllabus of Courses of B.Com. Programme at Semester III with Effect from the Academic Year 2017-2018

2 Ability Enhancement Courses (AEC) 2B * Skill Enhancement Courses (SEC) Group B

Foundation Course- Contemporary Issues- III

Sr. No.	Modules	No. of Lectures
1	Human Rights Provisions, Violations and Redressal	12
2	Dealing With Environmental Concerns	11
3	Science and Technology I	11
4	Soft Skills for Effective Interpersonal Communication	11
	Total	45



Projects / Assignments (for Internal Assessment)

- i. Projects/Assignments should be drawn for the component on Internal Assessment from the topics in **Module 1 to Module 4**.
- ii. Students should be given a list of possible topics at least 3 from each Module at the beginning of the semester.
- iii. The Project/Assignment can take the form of Street-Plays / Power-Point Presentations / Poster Exhibitions and similar other modes of presentation appropriate to the topic.
- iv. Students can work in groups of not more than 8 per topic.
- v. Students must submit a hard / soft copy of the Project / Assignment before appearing for the semester end examination.

QUESTION PAPER PATTERN (Semester III)

The Question Paper Pattern for Semester End Examination shall be as follows:

TOTAL MARKS: 75 DURATION: 150 MINUTES

QUESTION NUMBER	DESCRIPTION	MARKS ASSIGNED
1	 i. Question 1 A will be asked on the meaning / definition of concepts / terms from all Modules. ii. Question 1 B will be asked on the topic of the Project / Assignment done by the student during the Semester iii. In all 8 Questions will be asked out of which 5 have to be attempted. 	 a) Total marks: 15 b) For 1 A, there will be 3 marks for each subquestion. c) For 1 B there will be 15 marks without any break-up.
2	Descriptive Question with internal option (A or B) on Module 1	15
3	Descriptive Question with internal option (A or B) on Module 2	15
4	Descriptive Question with internal option (A or B) on Module 3	15
5	Descriptive Question with internal option (A or B) on Module 4	15

Revised Syllabus of Courses of B.Com. Programme at Semester IV with Effect from the Academic Year 2017-2018

2 Ability Enhancement Courses (AEC) 2B * Skill Enhancement Courses (SEC) Group B

Foundation Course- Contemporary Issues- IV

Sr. No.	Modules	No. of Lectures
1	Significant, Contemporary Rights of Citizens	12
2	Approaches to understanding Ecology	11
3	Science and Technology –II	11
4	Introduction to Competitive Exams	11
	Total	45



Projects / Assignments (for Internal Assessment)

- i. Projects/Assignments should be drawn for the component on Internal Assessment from the topics in **Module 1 to Module 4**.
- ii. Students should be given a list of possible topics at least 3 from each Module at the beginning of the semester.
- iii. The Project/Assignment can take the form of Street-Plays / Power-Point Presentations / Poster Exhibitions and similar other modes of presentation appropriate to the topic.
- iv. Students can work in groups of not more than 8 per topic.
- v. Students must submit a hard / soft copy of the Project / Assignment before appearing for the semester end examination.

QUESTION PAPER PATTERN (Semester III)

The Question Paper Pattern for Semester End Examination shall be as follows:

TOTAL MARKS: 75 DURATION: 150 MINUTES

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2	have to be attempted. Descriptive Question with internal option (A or B) on Module 1	15
3	Descriptive Question with internal option (A or B) on Module 2	15
4	Descriptive Question with internal option (A or B) on Module 3	15
5	Descriptive Question with internal option (A or B) on Module 4	15

AC 24-06-2016 Item No. 4.80

University of Mumbai



Bachelor of Management Studies
(BMS) Programme
Three Year Integrated ProgrammeSix Semesters
Course Structure

Under Choice Based Credit System

To be implemented from Academic Year- 2016-2017 Progressively

Board of Studies-in-Business Management, University of Mumbai

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I/c Principal

Commerce & Management

Board of Studies-in-Business Management, University of Mumbai2 | Pa

Revised Syllabus of Courses ofBachelor of Management Studies (BMS)Programme at Semester I

with Effect from the Academic Year 2016-2017

Skill Enhancement Courses (SEC)

5. Foundation Course -I

Sr. No.	Modules	No. of Lectures
1	Overview of Indian Society	05
2	Concept of Disparity- 1	10
3	Concept of Disparity-2	10
4	The Indian Constitution	10
5	Significant Aspects of Political Processes	10
	Total	45



Sr. No.	Modules / Units
1	Overview of Indian Society
	Understand the multi-cultural diversity of Indian society through its demographic composition: population distribution according to religion, caste, and gender; Appreciate the concept of linguistic diversity in relation to the Indian situation; Understand regional variations according to rural, urban and tribal characteristics; Understanding the concept of diversity as difference
2	Concept of Disparity- 1
	Understand the concept of disparity as arising out of stratification and inequality; Explore the disparities arising out of gender with special reference to violence against women, female foeticide (declining sex ratio), and portrayal of women in media; Appreciate the inequalities faced by people with disabilities and understand the issues of people with physical and mental disabilities
3	Concept of Disparity-2
	Examine inequalities manifested due to the caste system and inter-group conflicts arising thereof; Understand inter-group conflicts arising out of communalism; Examine the causes and effects of conflicts arising out of regionalism and linguistic differences
4	The Indian Constitution
	Philosophy of the Constitution as set out in the Preamble; The structure of the Constitution-the Preamble, Main Body and Schedules; Fundamental Duties of the Indian Citizen; tolerance, peace and communal harmony as crucial values in strengthening the social fabric of Indian society; Basic features of the Constitution
5	Significant Aspects of Political Processes
	The party system in Indian politics; Local self-government in urban and rural areas; the 73rd and 74th Amendments and their implications for inclusive politics; Role and significance of women in politics



Revised Syllabus of Courses of Bachelor of Management Studies (BMS) Programme at Semester II with Effect from the Academic Year 2016-2017

Skill Enhancement Courses (SEC)

5. Foundation Course - II

Sr. No.	Modules	No. of Lectures
1	Globalisation and Indian Society	07
2	Human Rights	10
3	Ecology	10
4	Understanding Stress and Conflict	10
5	Managing Stress and Conflict in Contemporary Society	08
	Total	45



Sr. No	Modules /Units
1	Globalisation and Indian Society
	Understanding the concepts of liberalization, privatization and globalization; Growth of information technology and communication and its impact manifested in everyday life; Impact of globalization on industry: changes in employment and increasing migration; Changes in agrarian sector due to globalization; rise in corporate farming and increase in farmers' suicides.
2	Human Rights
	Concept of Human Rights; origin and evolution of the concept; The Universal Declaration of Human Rights; Human Rights constituents with special reference to Fundamental Rights stated in the Constitution
3	Ecology
	Importance of Environment Studies in the current developmental context; Understanding concepts of Environment, Ecology and their interconnectedness; Environment as natural capital and connection to quality of human life; Environmental Degradation- causes and impact on human life; Sustainable development- concept and components; poverty and environment
4	Understanding Stress and Conflict
	Causes of stress and conflict in individuals and society; Agents of socialization and the role played by them in developing the individual; Significance of values, ethics and prejudices in developing the individual; Stereotyping and prejudice as significant factors in causing conflicts in society. Aggression and violence as the public expression of conflict
5	Managing Stress and Conflict in Contemporary Society
	Types of conflicts and use of coping mechanisms for managing individual stress; Maslow's theory of self-actualisation; Different methods of responding to conflicts in society; Conflict-resolution and efforts towards building peace and harmony in society



Revised Syllabus of Courses ofBachelorof Management Studies (BMS) Programme at Semester I with Effect from the Academic Year 2016-2017

Core Courses (CC)

7. Business Economics - I

Sr. No.	Modules	No. of Lectures
1	Introduction	10
2	Demand Analysis	10
3	Supply and Production Decisions and Cost of Production	15
4	Market structure: Perfect competition and Monopoly and Pricing and Output Decisions under Imperfect Competition	15
5	Pricing Practices	10
	Total	60



Sr. No.	Modules / Units
1	Introduction
	Scope and Importance of Business Economics - basic tools- Opportunity Cost principle- Incremental and Marginal Concepts. Basic economic relations - functional relations: equations- Total, Average and Marginal relations- use of Marginal analysis in decision making, The basics of market demand, market supply and equilibrium price- shifts in the demand and supply curves and equilibrium
2	Demand Analysis
	Demand Function - nature of demand curve under different markets Meaning, significance, types and measurement of elasticity of demand (Price, income cross and promotional)- relationship between elasticity of demand and revenue concepts Demand estimation and forecasting: Meaning and significance - methods of demand estimation: survey and statistical methods (numerical illustrations on trend analysis and simple linear regression)
3	Supply and Production Decisions and Cost of Production
	Production function: short run analysis with Law of Variable Proportions-Production function with two variable inputs- isoquants, ridge lines and least cost combination of inputs- Long run production function and Laws of Returns to Scale - expansion path - Economies and diseconomies of Scale. Cost concepts: Accounting cost and economic cost, implicit and explicit cost, fixed and variable cost - total, average and marginal cost - Cost Output Relationship in the Short Run and Long Run (hypothetical numerical problems to be discussed), LAC and Learning curve - Break even analysis (with business applications)
4	Market structure: Perfect competition and Monopoly and Pricing and Output
	Short run and long run equilibrium of a competitive firm and of industry - monopoly - short run and long- run equilibrium of a firm under Monopoly Monopolistic competition: Equilibrium of a firm under monopolistic competition, debate over role of advertising (topics to be taught using case studies from real life examples) Oligopolistic markets: key attributes of oligopoly - Collusive and non collusive oligopoly market - Price rigidity - Cartels and price leadership models (with practical examples)
5	Pricing Practices
Jege of Comm	Cost oriented pricing methods: cost – plus (full cost) pricing, marginal cost pricing, Mark up pricing, discriminating pricing, multiple – product pricing - transfer pricing [case studies on how pricing methods are used in business world]
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Revised Syllabus of Courses of Bachelor of Management Studies (BMS) Programme at Semester II with Effect from the Academic Year 2016-2017

Elective Courses (EC)

3.Business Mathematics

Sr. No.	Modules	No. of Lectures
1	Elementary Financial Mathematics	15
2	Matrices and Determinants	15
3	Derivatives and Applications of Derivatives	15
4	Numerical Analysis [Interpolation]	15
	Total	60



Sr. No.	Modules / Units	
1	Elementary Financial Mathematics	
	 Simple and Compound Interest: Interest compounded once a year, more than once a year, continuous, nominal and effective rate of interest Annuity-Present and future value-sinking funds Depreciation of Assets: Equated Monthly Installments (EMI)- using flat interest rate and reducing balance method. Functions: Algebraic functions and the functions used in business and economics, Break Even and Equilibrium point. Permutation and Combination: (Simple problems to be solved with the calculator only) 	
2	Matrices and Determinants	
	 Matrices: Some important definitions and some important results. Matrix operation (Addition, scalar multiplication, matrix multiplication, transpose of a matrix) Determinants of a matrix of order two or three: properties and results of Determinants Solving a system of linear equations using Cramer's rule Inverse of a Matrix (up to order three) using ad-joint of a matrix and matrix inversion method Case study: Input Output Analysis 	
3	Derivatives and Applications of Derivatives	
	 Introduction and Concept: Derivatives of constant function, logarithmic functions, polynomial and exponential function Rules of derivatives: addition, multiplication, quotient Second order derivatives Application of Derivatives: Maxima, Minima, Average Cost and Marginal Cost. Total revenue, Marginal revenue, Average revenue. Average and Marginal profit. Price elasticity of demand 	
4	Numerical Analysis [Interpolation]	
	 Introduction and concept: Finite differences – forward difference operator – Newton's forward difference formula with simple examples Backward Difference Operator. Newton's backward interpolation formula with simple examples 	



Revised Syllabus of Courses of Bachelor of Management Studies (BMS)Programme at Semester III

with Effect from the Academic Year 2017-2018

2. Ability Enhancement Courses (AEC) 2B. Skill Enhancement Courses (SEC)

Foundation Course- Contemporary Issues- III

Sr. No.	Modules	No. of Lectures
1	Human Rights Provisions, Violations and Redressal	12
2	Dealing With Environmental Concerns	11
3	Science and Technology I	11
4	Soft Skills for Effective Interpersonal Communication	11
	Total	45

Projects / Assignments (for Internal Assessment)

- i. Projects/Assignments should be drawn for the component on Internal Assessment from the topics in **Module 1 to Module 4**.
- ii. Students should be given a list of possible topics at least 3 from each Module at the beginning of the semester.
- iii. The Project/Assignment can take the form of Street-Plays / Power-Point Presentations / Poster Exhibitions and similar other modes of presentation appropriate to the topic.
- iv. Students can work in groups of not more than 8 per topic.
- v. Students must submit a hard / soft copy of the Project / Assignment before appearing for the semester end examination.

QUESTION PAPER PATTERN (Semester III)

The Question Paper Pattern for Semester End Examination shall be as follows:

TOTAL MARKS: 75 DURATION: 150 MINUTES

QUESTION NUMBER	DESCRIPTION	MARKS ASSIGNED
1	 i. Question 1 A will be asked on the meaning / definition of concepts / terms from all Modules. ii. Question 1 B will be asked on the topic of the Project / Assignment done by the student during the Semester iii. In all 8 Questions will be asked out of which 5 have to be attempted. 	 a) Total marks: 15 b) For 1 A, there will be 3 marks for each subquestion. c) For 1 B there will be 15 marks without any break-up.
2	Descriptive Question with internal option (A or B) on Module 1	15
3	Descriptive Question with internal option (A or B) on Module 2	15
4	Descriptive Question with internal option (A or B) on Module 3	15
5	Descriptive Question with internal option (A or B) on Module 4	15

Revised Syllabus of Courses of Bachelor of Management Studies (BMS)Programme at Semester IV with Effect from the Academic Year 2017-2018

2. Ability Enhancement Courses (AEC)2B. Skill Enhancement Courses (SEC)

Foundation Course- Contemporary Issues- IV

Sr. No.	Modules	No. of Lectures
1	Significant, Contemporary Rights of Citizens	12
2	Approaches to understanding Ecology	11
3	Science and Technology –II	11
4	Introduction to Competitive Exams	11
	Total	45



Projects / Assignments (for Internal Assessment)

- i. Projects/Assignments should be drawn for the component on Internal Assessment from the topics in **Module 1 to Module 4**.
- ii. Students should be given a list of possible topics at least 3 from each Module at the beginning of the semester.
- iii. The Project/Assignment can take the form of Street-Plays / Power-Point Presentations / Poster Exhibitions and similar other modes of presentation appropriate to the topic.
- iv. Students can work in groups of not more than 8 per topic.
- v. Students must submit a hard / soft copy of the Project / Assignment before appearing for the semester end examination.

QUESTION PAPER PATTERN (Semester III)

The Question Paper Pattern for Semester End Examination shall be as follows:

TOTAL MARKS: 75 DURATION: 150 MINUTES

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QUESTION NUMBER	DESCRIPTION	MARKS ASSIGNED
1	 i. Question 1 A will be asked on the meaning / definition of concepts / terms from all Modules. ii. Question 1 B will be asked on the topic of the Project / Assignment done by the student during the Semester iii. In all 8 Questions will be asked out of which 5 	 a) Total marks: 15 b) For 1 A, there will be 3 marks for each subquestion. c) For 1 B there will be 15
	have to be attempted.	marks without any break-up.
2	Descriptive Question with internal option (A or B) on Module 1	15
3	Descriptive Question with internal option (A or B) on Module 2	15
4	Descriptive Question with internal option (A or B) on Module 3	15
5	Descriptive Question with Internal option (A or B) on Module 4	15

Revised Syllabus of Courses of Bachelor of Management Studies (BMS)Programme at Semester IV with Effect from the Academic Year 2017-2018

2. Ability Enhancement Courses (AEC) 2A.Ability Enhancement Compulsory Course

3. Information Technology in Business Management-II

Modules at a Glance

Sr. No.	Modules	No. of Lectures
1	Management Information system	15
2	ERP/E-SCM/E-CRM	15
3	Introduction to databases and data warehouse	15
4	Outsourcing	15
	Total	60

Objectives

	SN	Objectives	
	1	To understand managerial decision-making and to develop perceptive of major functional area of MIS	
	2	To provide conceptual study of Enterprise Resource Planning, Supply Chain Management, Customer Relationship Management, Key issues in implementation. This module provides understanding about emerging MIS technologies like ERP, CRM, SCM and trends in enterprise applications.	
Cala Con	MUMBAI-55	To learn and understand relationship between database management and data warehouse approaches, the requirements and applications of data warehouse To learn outsourcing concepts. BPO/KPO industries, their structures, Cloud computing	

Sr. No.	Modules / Units
1	Management Information System
	Overview of MIS
	Definition, Characteristics
	Subsystems of MIS (Activity and Functional subsystems)
	Structure of MIS
	Reasons for failure of MIS.
	Understanding Major Functional Systems
	Marketing & Sales Systems
	Finance & Accounting Systems
	Manufacturing & Production Systems
	Human Resource Systems
	Inventory Systems
	Sub systems, description and organizational levels
	Decision support system
	Definition
	Relationship with MIS
	• Evolution of DSS, Characteristics, classification, objectives, components,
	applications of DSS
2	ERP/E-SCM/E-CRM
	Concepts of ERP
	Architecture of ERP
	Generic modules of ERP
	Applications of ERP
	ERP Implementation concepts
	ERP lifecycle
	Concept of XRP (extended ERP)
	Features of commercial ERP software
	Study of SAP, Oracle Apps, MS Dynamics NAV, Peoplesoft
	Concept of e-CRM
	E-CRM Solutions and its advantages, How technology helps?
	CRM Capabilities and customer Life cycle
	Privacy Issues and CRM
	Data Mining and CRM Data Mining and
	CRM and workflow Automation
	Concept of E-SCM
	Strategic advantages, benefits
	E-SCM Components and Chain Architecture
	Major Trends in e-SCM Construction FDD (CONSTRUCTION)
	Case studies ERP/SCM/CRM

Sr. No.	Modules / Units	
3	Introduction to Data base and Data warehouse	
	• Introduction to DBMS Meaning of DBMS, Need for using DBMS. Concepts of tables, records, attributes, keys, integrity constraints, schema architecture, data independence.	
	Data Warehousing and Data Mining Concepts of Data warehousing, Importance of data warehouse for an organization Characteristics of Data warehouse Functions of Data warehouse Data warehouse architecture Business use of data warehouse	
	Standard Reports and queries • Data Mining The scope and the techniques used • Business Applications of Data warehousing and Data mining	
4	Outsourcing	
	Introduction to Outsourcing Meaning of Outsourcing, Need for outsourcing Scope of Outsourcing. Outsourcing: IT and Business Processes Business Process Outsourcing (BPO) Introduction BPO Vendors How does BPO Work? BPO Service scope Benefits of BPO BPO and IT Services Project Management approach in BPO BPO and IT-enabled services BPO Business Model Strategy for Business Process Outsourcing Process of BPO ITO Vs BPO BPO to KPO Meaning of KPO KPO vs BPO KPO : Opportunity and Scope KPO challenges KPO Indian Scenario Outsourcing in Cloud Environment	

University of Mumbai



Bachelor of Management Studies
Programme
Guidelines for Project Work

at

Third Year
Semester VI

Under Choice Based Credit, Grading and Semester System

(To be implemented from Academic Year 2018-2019)

Board of Studies-in-Business Management



Introduction

Inclusion of project work in the course curriculum of the Bachelor of Management Studies programme is one of the ambitious aspects in the programme structure. The main objective of inclusion of project work is to inculcate the element of research analyse and scientific temperament challenging the potential of learner as regards to his/ her eager to enquire and ability to interpret particular aspect of the study. It is expected that the guiding teacher should undertake the counselling sessions and make the awareness among the learners about the methodology of formulation, preparation and evaluation pattern of the project work.

- There are two modes of preparation of project work
 - 1. Project work based on research methodology in the study area
 - 2. Project work based on internship in the study area

Guidelines for preparation of Project Work

1. General guidelines for preparation of project work based on Research Methodology

- The project topic may be undertaken in any area of Elective Courses.
- Each of the learner has to undertake a Project individually under the supervision of a teacher-guide.
- The learner shall decide the topic and title which should be specific, clear and with definite scope in consultation with the teacher-guide concerned.
- University/college shall allot a guiding teacher for guidance to the students based on her / his specialization.
- The project report shall be prepared as per the broad guidelines given below:
 - Font type: Times New Roman
 - Font size: 12-For content, 14-for Title
 - Line Space : 1.5-for content and 1-for in table work
 - Paper Size: A4
 - Margin: in Left-1.5, Up-Down-Right-1
 - The Project Report shall be bounded.
 - The project report should be 80 to 100 pages



University of Mumbai



B.Com. (Banking & Insurance)
Programme
Three Year Integrated Programme Six Semesters
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Board of Studies-in-Banking & Finance, University of Mumbai

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Board of Studie in-Banking & Finance, University of Mumbai 2 | Pag

Revised Syllabus of Courses of B.Com. (Banking & Insurance) Programme at Semester I with Effect from the Academic Year 2016-2017

Skill Enhancement Courses (SEC)

5. Foundation Course - I

Sr. No.	Modules	No. of Lectures
1	Overview of Indian Society	05
2	Concept of Disparity- 1	10
3	Concept of Disparity-2	10
4	The Indian Constitution	10
5	Significant Aspects of Political Processes	10
	Total	45



Sr. No.	Modules / Units	
1	Overview of Indian Society	
	Understand the multi-cultural diversity of Indian society through its demographic composition: population distribution according to religion, caste, and gender; Appreciate the concept of linguistic diversity in relation to the Indian situation; Understand regional variations according to rural, urban and tribal characteristics; Understanding the concept of diversity as difference	
2	Concept of Disparity- 1	
	Understand the concept of disparity as arising out of stratification and inequality; Explore the disparities arising out of gender with special reference to violence against women, female foeticide (declining sex ratio), and portrayal of women in media; Appreciate the inequalities faced by people with disabilities and understand the issues of people with physical and mental disabilities	
3	Concept of Disparity-2	
	Examine inequalities manifested due to the caste system and inter-group conflicts arising thereof; Understand inter-group conflicts arising out of communalism; Examine the causes and effects of conflicts arising out of regionalism and linguistic differences	
4	The Indian Constitution	
	Philosophy of the Constitution as set out in the Preamble; The structure of the Constitution-the Preamble, Main Body and Schedules; Fundamental Duties of the Indian Citizen; tolerance, peace and communal harmony as crucial values in strengthening the social fabric of Indian society; Basic features of the Constitution	
5	Significant Aspects of Political Processes	
	The party system in Indian politics; Local self-government in urban and rural areas; the 73rd and 74th Amendments and their implications for inclusive politics; Role and significance of women in politics	



Revised Syllabus of Courses of B.Com. (Banking & Insurance) Programme at Semester II with Effect from the Academic Year 2016-2017

Skill Enhancement Courses (SEC)

5. Foundation Course - II

Sr. No.	Modules	No. of Lectures
1	Globalisation and Indian Society	07
2	Human Rights	10
3	Ecology	10
4	Understanding Stress and Conflict	10
5	Managing Stress and Conflict in Contemporary Society	08
	Total	45



Sr. No	Modules /Units	
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	Understanding the concepts of liberalization, privatization and globalization; Growth of information technology and communication and its impact manifested in everyday life; Impact of globalization on industry: changes in employment and increasing migration; Changes in agrarian sector due to globalization; rise in corporate farming and increase in farmers' suicides.	
2	Human Rights	
	Concept of Human Rights; origin and evolution of the concept; The Universal Declaration of Human Rights; Human Rights constituents with special reference to Fundamental Rights stated in the Constitution	
3	Ecology	
	Importance of Environment Studies in the current developmental context; Understanding concepts of Environment, Ecology and their interconnectedness; Environment as natural capital and connection to quality of human life; Environmental Degradation- causes and impact on human life; Sustainable development- concept and components; poverty and environment	
4	Understanding Stress and Conflict	
	Causes of stress and conflict in individuals and society; Agents of socialization and the role played by them in developing the individual; Significance of values, ethics and prejudices in developing the individual; Stereotyping and prejudice as significant factors in causing conflicts in society. Aggression and violence as the public expression of conflict	
5	Managing Stress and Conflict in Contemporary Society	
	Types of conflicts and use of coping mechanisms for managing individual stress; Maslow's theory of self-actualisation; Different methods of responding to conflicts in society; Conflict-resolution and efforts towards building peace and harmony in society	



Revised Syllabus of Courses of B.Com. (Banking & Insurance) Programme at Semester I with Effect from the Academic Year 2016-2017

Core Courses (CC)

6. Business Economics I

Sr.	Modules	No. of
No.		Lectures
1	Introduction	10
2	Demand Analysis	10
3	Supply and Production Decisions and Cost of Production	15
4	Market structure: Perfect competition and Monopoly and Pricing and Output Decisions under Imperfect Competition	15
5	Pricing Practices	10
	Total	60

Sr. No.	Modules / Units	
1	Introduction	
	Scope and Importance of Business Economics - basic tools- Opportunity Cost principle- Incremental and Marginal Concepts. Basic economic relations - functional relations: equations- Total, Average and Marginal relations- use of Marginal analysis in decision making, The basics of market demand, market supply and equilibrium price- shifts in the demand and supply curves and equilibrium	
2	Demand Analysis	
	Demand Function - nature of demand curve under different markets Meaning, significance, types and measurement of elasticity of demand (Price, income cross and promotional) - relationship between elasticity of demand and revenue concepts Demand estimation and forecasting: Meaning and significance - methods of demand estimation: survey and statistical methods (numerical illustrations on trend analysis and simple linear regression)	
3	Supply and Production Decisions and Cost of Production	
	Production function: short run analysis with Law of Variable Proportions- Production function with two variable inputs- isoquants, ridge lines and least cost combination of inputs- Long run production function and Laws of Returns to Scale - expansion path - Economies and diseconomies of Scale. Cost concepts: Accounting cost and economic cost, implicit and explicit cost, fixed and variable cost - total, average and marginal cost - Cost Output Relationship in the Short Run and Long Run (hypothetical numerical problems to be discussed), LAC and Learning curve - Break even analysis (with business applications)	
4	Market structure: Perfect competition and Monopoly and Pricing and Output Decisions under Imperfect Competition	
	Short run and long run equilibrium of a competitive firm and of industry - monopoly - short run and long- run equilibrium of a firm under Monopoly Monopolistic competition: Equilibrium of a firm under monopolistic competition, debate over role of advertising. (topics to be taught using case studies from real life examples) Oligopolistic markets: key attributes of oligopoly - Collusive and non-collusive oligopoly market - Price rigidity - Cartels and price leadership models (with practical examples)	
5	Pricing Practices	
	Cost oriented pricing methods: cost plus (full cost) pricing, marginal cost pricing, Mark up pricing, discriminating pricing, multiple – product pricing - transfer pricing (case studies on how pricing methods are used in business world)	

Revised Syllabus of Courses of B.Com. (Banking & Insurance) Programme at Semester III with Effect from the Academic Year 2017-2018

2B. Skill Enhancement Courses (SEC)

Foundation Course- Contemporary Issues- III

Sr. No.	Modules	No. of Lectures
1	Human Rights Provisions, Violations and Redressal	12
2	Dealing With Environmental Concerns	11
3	Science and Technology I	11
4	Soft Skills for Effective Interpersonal Communication	11
	Total	45



Projects / Assignments (for Internal Assessment)

- i. Projects/Assignments should be drawn for the component on Internal Assessment from the topics in **Module 1 to Module 4**.
- ii. Students should be given a list of possible topics at least 3 from each Module at the beginning of the semester.
- iii. The Project/Assignment can take the form of Street-Plays / Power-Point Presentations / Poster Exhibitions and similar other modes of presentation appropriate to the topic.
- iv. Students can work in groups of not more than 8 per topic.
- v. Students must submit a hard / soft copy of the Project / Assignment before appearing for the semester end examination.

QUESTION PAPER PATTERN (Semester III)

The Question Paper Pattern for Semester End Examination shall be as follows:

TOTAL MARKS: 75 DURATION: 150 MINUTES

QUESTION NUMBER	DESCRIPTION	MARKS ASSIGNED
1	i. Question 1 A will be asked on the meaning /	a) Total marks: 15
	definition of concepts / terms from all Modules.	b) For 1 A, there
		will be 3 marks
	ii. Question 1 B will be asked on the topic of the	for each sub-
	Project / Assignment done by the student	question.
	during the Semester	c) For 1 B there will
	1 1100 4 111 1 1 4 6 111 5	be 15 marks
	iii. In all 8 Questions will be asked out of which 5	without any
	have to be attempted.	break-up.
2	Descriptive Question with internal option (A or B)	15
	on Module 1	
3	Descriptive Question with internal option (A or B)	15
	on Module 2	
4	Descriptive Question with internal option (A or B)	15
-	on Module 3	
	ag of Comma	
5	Descriptive Question with internal option (A or B)	15
	on Module 4	
	100	

Revised Syllabus of Courses of B.Com. (Banking & Insurance) Programme at Semester IV with Effect from the Academic Year 2017-2018

2B. Skill Enhancement Courses (SEC)

Foundation Course- Contemporary Issues- IV

Modules at a Glance

Sr. No.	Modules	No. of Lectures
1	Significant, Contemporary Rights of Citizens	12
2	Approaches to understanding Ecology	11
3	Science and Technology –II	11
4	Introduction to Competitive Exams	11
	Total	45



Projects / Assignments (for Internal Assessment)

- i. Projects/Assignments should be drawn for the component on Internal Assessment from the topics in **Module 1 to Module 4**.
- ii. Students should be given a list of possible topics at least 3 from each Module at the beginning of the semester.
- iii. The Project/Assignment can take the form of Street-Plays / Power-Point Presentations / Poster Exhibitions and similar other modes of presentation appropriate to the topic.
- iv. Students can work in groups of not more than 8 per topic.
- v. Students must submit a hard / soft copy of the Project / Assignment before appearing for the semester end examination.

QUESTION PAPER PATTERN (Semester III)

The Question Paper Pattern for Semester End Examination shall be as follows:

TOTAL MARKS: 75 DURATION: 150 MINUTES

QUESTION	DESCRIPTION	MARKS
NUMBER	DESCRIPTION	ASSIGNED
1	i. Question 1 A will be asked on the meaning /	a) Total marks: 15
	definition of concepts / terms from all Modules.	b) For 1 A, there
		will be 3 marks
	ii. Question 1 B will be asked on the topic of the	for each sub-
	Project / Assignment done by the student	question.
	during the Semester	c) For 1 B there will
		be 15 marks
	iii. In all 8 Questions will be asked out of which 5	without any
	have to be attempted.	break-up.
2	Descriptive Question with internal option (A or B)	15
	on Module 1	
3	Descriptive Question with internal option (A or B)	15
	on Module 2	
	(Book and the second s	
4	Descriptive Question with internal option (A or B)	15
	on Module 3	
	100	
5	Descriptive Question with internal option (A or B)	15
	on Module 4	
5		15

Revised Syllabus of Courses of B.Com. (Banking & Insurance) Programme at Semester III with Effect from the Academic Year 2017-2018

1. Elective Courses (EC)

Organizational Behaviour

Modules at a Glance

Sr. No.	Modules	No. of Lectures
1	The Individual Behaviour	15
2	The Group Dynamics	15
3	The Organizational Dynamics	15
4	Organization Behaviour In Financial Services	15
	Total	60

Sr. No.	Modules / Units		
1	The Individual Behaviour		
	 A) Personality: Meaning, Determinants of Personality, Major personality traits influencing OB, The Big Five Model, Trait Theory of personality, Psychoanalytic theory of Personality, Freud Stages of Personality Development, Locus of Control, Self-Monitoring. B) Learning: Meaning and Definition of Learning-The Learning Process, Principles of Learning, Theories of Learning-Classical conditioning, Operant Conditioning, Social Learning Theory, Learning through Reinforcement, Learning by Observing, Learning through Experience. C) Perception-Meaning, Factors Influencing Perception, Attribution Theory, Improving Perceptions- Johari Window, Empathy. D) Workplace Emotions, Values and Ethics: Meaning of Emotions, Cognitive Dissonance, Emotional Dissonance, Managing Emotions at Work (Emotional Labor) - The Six Universal Emotions. Meaning and Types of Values, Sources of Value systems, Values across Cultures, Values and Ethical Behaviour. E) Individual Decision Making: How are Decisions made in organization, Decision Making process, Decisional Styles. 		
2	The Group Dynamics		
	 A) Group Communication: Importance, Corporate Communication – Need, Importance and Techniques of Corporate Communication. B) Power and Politics: Meaning of Power, Bases of Power, Power Tactics, Organizational Politics, Reasons for Organizational Politics, Managing Organizational Politics. C) Negotiations: Meaning, Process, Strategies, Third Party Negotiations, Crisis Negotiations, Focus Areas of Negotiations. D) Transactional Analysis Model: Types of Transactions, Ego states, Life Positions, Elaboration of Transactional styles. E) Virtual teams and Group Cohesiveness: Structure, Types, Stages in Management of Virtual teams, Features of Cohesive Groups, Effects/Consequences/Impact of Group Cohesion. F) Group Decision-Making: Advantages, Disadvantages, Assumptions, Managing Group Decision-Making, Strength and Weakness of Group Decision-Making. 		
3	The Organizational Dynamics		
	 A) Organization structure: Meaning, Meaning and key features of the concept of Centralization, Decentralization, Span of control and Departmentation, Simple structure, Bureaucratic & Matrix structure. B) New design options: Team structure, Virtual organizations, Boundary less organizations C) Organization structure differentiation: Strategy, Organization size, Technology & Environment, Organizational Designs and employee behaviour. 		

	D) Organizational Climate: Impact of Communication, Impact of Rewards & Punishment, Quality work life with reference to Banking & Insurance, Job Frustration-Sources, Causes, Effects, Ways to Overcome Frustration, Impact of Frustration on Banking and Insurance companies.
4	Organization Behaviour In Banking and Insurance Sector
	 A) Practices of OB in Banks and Insurance B) Issue of organization behaviour in Banks C) Strategies to manage issues of organization behaviour in banks D) Case Studies – Transfer, Promotion, Separation.



University of Mumbai



B.Com. (Banking and Insurance)
Programme
Guidelines for Project Work

Third Year Semester VI

at

Under Choice Based Credit, Grading and Semester System

(To be implemented from Academic Year 2018-2019)

Board of Studies-in-Banking and Finance

MUMBAI-55

Introduction

Inclusion of project work in the course curriculum of the B.Com. (Banking and Insurance) programme is one of the ambitious aspects in the programme structure. The main objective of inclusion of project work is to inculcate the element of research analyse and scientific temperament challenging the potential of learner as regards to his/ her eager to enquire and ability to interpret particular aspect of the study. It is expected that the guiding teacher should undertake the counselling sessions and make the awareness among the learners about the methodology of formulation, preparation and evaluation pattern of the project work.

- There are two modes of preparation of project work
 - 1. Project work based on research methodology in the study area
 - 2. Project work based on internship in the study area

Guidelines for preparation of Project Work

1. General guidelines for preparation of project work based on Research Methodology

- The project topic may be undertaken in any area of Elective Courses.
- Each of the learner has to undertake a Project individually under the supervision of a teacher-guide.
- The learner shall decide the topic and title which should be specific, clear and with definite scope in consultation with the teacher-guide concerned.
- University/college shall allot a guiding teacher for guidance to the students based on her / his specialization.
- The project report shall be prepared as per the broad guidelines given below:
 - Font type: Times New Roman
 - Font size: 12-For content, 14-for Title
 - Line Space : 1.5-for content and 1-for in table work
 - Paper Size: A4
 - Margin: in Left-1.5, Up-Down-Right-1
 - The Project Report shall be bounded.
 - The project report should be 80 to 100 pages



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Date: 18th November 2020

NOTICE

All the students of First Year B.Com.-A are hereby informed that as a part of Internal Assessment in the course of FC-I, you have to submit a Project on the topic mentioned below to your course teacher. The last date for submission of project is 14th December 2020.

Sr. No.	Roll No.	Project Topic
1	1 to 10	Substance Abuse - Impact on Youth and Challenges for the
		Future
2	11 to 20	HIV/AIDS - Awareness, Prevention, and Treatment
3	21 to 30	Problems of the Elderly - Causes, Implications and Response
4	31 to 40	Issues of Child Labour - Magnitude, Causes, Effects and
		Response
5	41 to 50	Child Abuse - Effects and Ways to Prevent to Child Abuse
6	51 to 60	Importance of Consumer Movement
7	61 to 70	Women Harassment
8	71 to 80	Problem of Alcohol Addiction
9	81 to 90	Old-age Problem
10	91 to 100	Population Explosion
11	101 to 110	Casteism of India
12	111 to 120	Book Review

Note: Late submission of project will not be accepted.

Mr. Dadarao Mhaske Dept. Incharge



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6	51 to 60	Importance of Consumer Movement
7	61 to 70	Women Harassment
8	71 to 80	Problem of Alcohol Addiction
9	81 to 90	Old-age Problem
10	91 to 99	Population Explosion

Note: Late submission of project will not be accepted.

Mr. Dadarao Mhaske Dept. Incharge MUMBAI-55 M

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Re-accredited with B++ grade by NAAC (2.77 CGPA)

Date: 1st February 2021

NOTICE

All the students of First Year B.Com.-A are hereby informed that as a part of Internal Assessment in the course of FC-II, you have to submit a Project on the topic mentioned below to your course teacher. The last date for submission of project is 27th February 2021.

Sr. No.	Roll No.	Project Topic
1	1 to 10	Urbanization and Problems of Housing in Urban Areas
2	11 to 20	Changing Values have Negative Impact on Our Lives
3	21 to 30	Impact of Mass Media on Youth
4	31 to 40	Public Sanitation
5	41 to 50	Farmer Suicide and Agrarian Crisis in India
6	51 to 60	Development of Dams and Human Rights Violation
7	61 to 70	Causes of Crimes Committed by Youth
8	71 to 80	Changing Life Style
9	81 to 90	Changing Values and Morality
10	91 to 100	Thermal Power Project
11	101 to 110	Human Rights
12	111 to 120	Youth and Crime

Note: Late submission of project will not be accepted.

Mr. Dadarao Mhaske Dept. Incharge MUMBAI-55 MM

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3	21 to 30	Impact of Mass Media on Youth
4	31 to 40	Public Sanitation
5	41 to 50	Farmer Suicide and Agrarian Crisis in India
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7	61 to 70	Causes of Crimes Committed by Youth
8	71 to 80	Changing Life Style
9	81 to 90	Changing Values and Morality
10	91 to 99	Thermal Power Project

Note: Late submission of project will not be accepted.

Mr. Dadarao Mhaske Dept. Incharge MUMBAL-55

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Re-accredited with B++ grade by NAAC (2.77 CGPA)

Date: 5th August 2020

NOTICE

All the students of Second Year B.Com.-A are hereby informed that as a part of Internal Assessment in the course of FC-III, you have to submit a Project on the topic mentioned below to your course teacher. The last date for submission of project is 27th August 2020.

Sr. No.	Roll No.	Project Topic
1	1 to 10	A Study on Youth-related Problems
2	11 to 20	Digital Media and Youth
3	21 to 30	Causes of Pollution in Mumbai City
4	31 to 40	A Study on Cyber Crimes
5	41 to 50	A Study on Misuses of Cell Phones
6	51 to 60	Dramatization of Body Language
7	61 to 70	Prevention of Atrocities Act 1989
8	71 to 80	Human Rights Violations
9	81 to 90	Disaster Management
10	91 to 100	A Study on Youth-related Problems
11	101 to 110	Digital Media and Youth
12	111 to 120	Causes of Pollution in Mumbai City
13	121 to 130	A Study on Cyber Crimes
14	131 to 140	A Study on Misuses of Cell Phones
15	141 to 152	Dramatization of Body Language

Note: Late submission of project will not be accepted.

Mr. Dadarao Mhaske Dept. Incharge



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Sr. No.	Roll No.	Project Topic
1	1 to 10	A Study on Youth-related Problems
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Note: Late submission of project will not be accepted.

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Date: 4th January 2021

NOTICE

All the students of Second Year B.Com.-A are hereby informed that as a part of Internal Assessment in the course of FC-IV, you have to submit a Project on the topic mentioned below to your course teacher. The last date for submission of project is 29th January 2021.

Sr. No.	Roll No.	Project Topic
1	1 to 10	Right of Consumers
2	11 to 20	Environment & Ecology
3	21 to 30	Significant Modern Technology: Features and Applications
4	31 to 40	Information & Communication Technology
5	41 to 50	Soft Skills & Competitive Examination
6	51 to 60	Misuse of Technology
7	61 to 70	Right to Information Act, 2005
8	71 to 80	Cyber Crimes
9	81 to 90	Environment Sustainability
10	91 to 100	Right of Consumers
11	101 to 110	Environment & Ecology
12	111 to 120	Significant Modern Technology: Features and Applications
13	121 to 130	Information & Communication Technology
14	131 to 140	Soft Skills & Competitive Examination
15	141 to 152	Misuse of Technology

Note: Late submission of project will not be accepted.

Mr. Dadarao Mhaske Dept. Incharge



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Date: 4th January 2021

NOTICE

All the students of Second Year B.Com.-B are hereby informed that as a part of Internal Assessment in the course of FC-IV, you have to submit a Project on the topic mentioned below to your course teacher. The last date for submission of project is 29th January 2021.

Sr. No.	Roll No.	Project Topic
1	1 to 10	Right of Consumers
2	11 to 20	Environment & Ecology
3	21 to 30	Significant Modern Technology: Features and Applications
4	31 to 40	Information & Communication Technology
5	41 to 50	Soft Skills & Competitive Examination
6	51 to 60	Misuse of Technology
7	61 to 70	Right to Information Act, 2005
8	71 to 80	Cyber Crimes
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10	91 to 100	Right of Consumers
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12	111 to 120	Significant Modern Technology: Features and Applications
13	121 to 130	Information & Communication Technology
14	131 to 140	Soft Skills & Competitive Examination
15	141 to 152	Misuse of Technology

Note: Late submission of project will not be accepted.

Mr. Dadarao Mhaske Dept. Incharge



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Date: 18th November 2020

NOTICE

All the students of First Year BMS Program are hereby informed that as a part of Internal Assessment in the course of FC-I, you have to submit a Project on the topic mentioned below to your course teacher. The last date for submission of project is 14th December 2020.

Sr. No.	Roll No.	Project Topic
1	1 to 10	Substance Abuse - Impact on Youth and Challenges for the
		Future
2	11 to 20	HIV/AIDS - Awareness, Prevention, and Treatment
3	21 to 30	Problems of the Elderly: Causes, Implications and Response
4	31 to 40	Issues of child Labour - Magnitude, Causes, Effects and
		Response
5	41 to 50	Child Abuse - Effects and Ways to Prevent to Child Abuse
6	51 to 62	Importance of Consumer Movement

Note: Late submission of project will not be accepted.

Mr. Dadarao Mhaske Dept. Incharge MUMBAI-55 M

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Date: 1st February 2021

NOTICE

All the students of First Year BMS are hereby informed that as a part of Internal Assessment in the course of FC-II, you have to submit a Project on the topic mentioned below to your course teacher. The last date for submission of project is 27th February 2021.

Sr. No.	Roll No.	Project Topic
1	1 to 10	Urbanization and Problems of Housing in Urban Areas
2	11 to 20	Changing Values have Negative Impact on Our Lives
3	21 to 30	Impact of Mass Media on Youth
4	31 to 40	Public Sanitation
5	41 to 50	Farmer Suicide and Agrarian Crisis in India
6	51 to 62	Development of Dams and Human Rights Violation

Note: Late submission of project will not be accepted.

Mr. Dadarao Mhaske Dept. Incharge MUMBAI-55 M.

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Date: 5th August 2020

NOTICE

All the students of Second Year BMS are hereby informed that as a part of Internal Assessment in the course of FC-III, you have to submit a Project on the topic mentioned below to your course teacher. The last date for submission of project is 27th August 2020.

Sr. No.	Roll No.	Project Topic
1	1 to 10	A Study on Youth-related Problems
2	11 to 20	Digital Media and Youth
3	21 to 30	Causes of Pollution in Mumbai City
4	31 to 40	A Study on Cyber Crimes
5	41 to 50	A Study on Misuses of Cell Phones
6	51 to 60	Dramatization of Body Language

Note: Late submission of project will not be accepted.

Mr. Dadarao Mhaske Dept. Incharge MUMBAI-55 M

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Date: 4th January 2021

NOTICE

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Sr. No.	Roll No.	Project Topic
1	1 to 10	Right of Consumers
2	11 to 20	Environment & Ecology
3	21 to 30	Significant Modern Technology: Features and Applications
4	31 to 40	Information & Communication Technology
5	41 to 50	Soft Skills & Competitive Examination
6	51 to 60	Misuse of Technology

Note: Late submission of project will not be accepted.

Mr. Dadarao Mhaske Dept. Incharge MUMBAI-55 M

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Date: 18th November 2020

NOTICE

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Sr. No.	Roll No.	Project Topic
1	1 to 10	Substance Abuse - Impact on Youth and Challenges for the
		Future
2	11 to 18	HIV/AIDS - Awareness, Prevention, and Treatment

Note: Late submission of project will not be accepted.

Mr. Dadarao Mhaske Dept. Incharge MUMBAI-55 M.

Patuck Campus, 100 Nehru Road, Rustomba Patuck Marg, Vakola Bridge, Santacruz (E), Mumbai: 400 055

(Affiliated to University of Mumbai)

Re-accredited with B++ grade by NAAC (2.77 CGPA)

Date: 1st February 2021

NOTICE

All the students of First Year B.Com.(B&I) are hereby informed that as a part of Internal Assessment in the course of FC-II, you have to submit a Project on the topic mentioned below to your course teacher. The last date for submission of project is 27th February 2021.

Sr. No.	Roll No.	Project Topic
1	1 to 10	Urbanization and Problems of Housing in Urban Areas
2	11 to 18	Changing Values have Negative Impact on Our Lives

Note: Late submission of project will not be accepted.

Mr. Dadarao Mhaske Dept. Incharge MUMBAI-55 M

Patuck Campus, 100 Nehru Road, Rustomba Patuck Marg, Vakola Bridge, Santacruz (E), Mumbai: 400 055

(Affiliated to University of Mumbai)

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Date: 5th August 2020

NOTICE

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Sr. No.	Roll No.	Project Topic
1	1 to 5	A Study on Youth-related Problems
2	6 to 11	Digital Media and Youth

Note: Late submission of project will not be accepted.

Mr. Dadarao Mhaske Dept. Incharge MUMBAI-55 MA

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(Affiliated to University of Mumbai)

Re-accredited with B++ grade by NAAC (2.77 CGPA)

Date: 4th January 2021

NOTICE

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Sr. No.	Roll No.	Project Topic
1	1 to 5	Right of Consumers
2	6 to 11	Environment & Ecology

Note: Late submission of project will not be accepted.

Mr. Dadarao Mhaske Dept. Incharge MUMBAI-55 M.

Patuck Campus, 100 Nehru Road Rustomba Patuck Marg. Vakola Bridge, Santacruz (E), Mumbai: 400 055

(Affiliated to University of Mumbai)

Re-accredited with B++ grade by NAAC (2.77 CGPA)

Date: 17th September 2020

NOTICE

Third Year students of BMS-BBI Program are hereby informed that, you will be having 'Project Work' as one of the course in your VI Semester. This course in 'Project Work' will carry 100 marks and will be evaluated as Internal Assessment (25 Marks) and External Assessment (75 marks).

Students will be given a project topic and they have to prepare a Journal on the detailed study of the topic. For this, every student will be provided with a 'Project Guide' who will be guiding students in order to carry out their study on the topic and for the preparation of Journal.

The evaluation of this course will be done through Viva-voce on the topic selected. The internal guide will carry out viva exam for 25 marks and there will be External Expert form University who will carry out viva exam for 75 marks.

A brief session on guidelines of 'Project Work' will be taken up in due course of time.

Mrs Byshi Panikar

BMS-BBI Coordinator

Dr. (Mrs.) Meeta/Pathade

I/c Principal
I/c Principal
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"DIGITAL MARKETING"



A PROJECT SUBMITTED TO

UNIVERSITY OF MUMBAI FOR PARTIAL COMPLETION OF THE DEGREE OF

BACHELOR OF MANAGEMENT STUDIES (BMS)

UNDER THE FACULTY OF COMMERCE AND MANAGEMENT

BY

STUDENT NAME-- AHMED RAZA

CLASS/DIV—BMS / A

ROLL NO. __ 01

UNDER THE GUIDELINE OF

MR. PRASHANT V. KOKANE

Project Guide
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Patuck Campus,100,Nehru Road ,Rustomba Patuck Marg,Vokaola Bridge Santacruz(EAST),Mumbai- 400055

(UNIVERSITY OFMUMBAI)

2020 - 2021

A

PROJECT REPORT ON

"Study of New product development /design in the Indian Automobile"

SUBMITTED BY

'Ansari Inayat Ali Liyakat Ali'

Of

"Bachelor of Management Studies".

T.Y.B.M.S

Roll No: - 02

SEMESTER VIth

Under the guidance of

Asst. Prof. Ms. Megha Pillai

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Santacruz (L) Vania Dai-400 055.

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Commerce & Management

Commerce & Management Santacruz (E), Mumbai-400 055

PROJECT REPORT

ON

COMPARATIVE ANALYSIS OF MAYBELLINE AND ORIFLAME

University of Alumbai



A PROJECT SUBMITTED TO

UNIVERSITY OF MUMBAI COMPLETION OF THE DEGREE OF BACHELOR OF MANAGEMENT STUDIES (BMS)

BY

SANJANA HARISHCHANDRA DHANAWADE

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PROJECT REPORT

ON

ADVERTISING STRATEGY OF THE INDIAN CORPORATE WORLD LG ELECTRONICS

University of Mumbai



A PROJECT SUBMITTED TO

UNIVERSITY OF MUMBAI FOR PARTIAL COMPLETION OF THE DEGREE OF BACHELOR OF MANAGEMENT STUDIES (BMS)

BY

DHANASHRI MOHAN DHOTRE

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UNDER THE GUIDANCE OF

MRS. RENITA VAZIRANI



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PROJECT REPORT ON

STUDY OF BUSINESS PLANNING OF TATA MOTORS

University of Mumbai



A PROJECT SUBMITTED TO

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PROJECT REPORT ON

MARKETING STRATEGIES OF STARBUCKS

University of Mumbai



A PROJECT SUBMITTED TO

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BY

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"A STUDY ON PURCHASE INTENTION TOWARDS SELECTED LUXUARY FASHION PRODUCTS"



A PROJECT SUBMITTED TO

UNIVERSITY OF MUMBAI FOR PARTIAL COMPLETION OF THE DEGREE OF

BACHELOR OF MANAGEMENT STUDIES (BMS)

UNDER THE FACULTY OF COMMERCE AND MANAGEMENT

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"MARKET ANALYSIS AND SALES DEVELOPMENT OF AMUL"

University of Mumbai



A PROJECT SUBMITTED TO

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PROJECT REPORT

ON

"THE EMERGENT TREND OF FOOD DELIEVERY APPS"



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SHUBHAM SANJAY GHADI

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PROJECT REPORT

ON

"A CASE STUDY OF REAL ESTATE-THE BAYA COMPANY"

University of Mumbai



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BACHELOR OF MANAGEMENT STUDIES (BMS)

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PRITAM RAJESH GOLE

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PROJECT REPORT ON

STUDY OF BRANDING OF SPORTS PRODUCT



A PROJECT SUBMITTED TO

UNIVERSITY OF MUMBAI FOR PARTIAL COMPLETION OF THE DEGREE OF BACHELOR OF MANAGEMENT STUDIES (BMS)

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PROJECT REPORT

ON

"MARKETING STRATEGIES OF EMAMI LTD."

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BACHELOR OF MANAGEMENT STUDIES (BMS)

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PROJECT

REPORT ON

"BUYING BEHAVIOUR OF CONSUMERS TOWARDS GOLD AND JEWELLERY IN MUMBAI"



A PROJECT SUBMITTED TO UNIVERSITY OF MUMBAI FOR PARTIAL COMPLETION OF THE DEGREE OF BACHELOR OF MANAGEMENT STUDIES BMS BY

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"A STUDY OF MARKETING STRATEGIES & SALES DEVELOPMENT OF HONDA"

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UNDER THE FACULTY OF COMMERCE & MANAGEMENT

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ON

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University of Mumbai



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FACTORS AFFECTING GREEN MARKETING IN INDIA: A STUDY OF METRO CONSUMERS



A PROJECT SUBMITTED TO

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SHRUTI .C. MAHADIK

T.Y.B.M.S.

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UNDER THE FACULTY OF COMMERCE AND MANAGEMENT

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ON

"STUDY OF CONSUMER BEHAVIOUR TOWARDS PARLE PRODUCTS"



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UNDER THE FACULTY OF COMMERCE AND MANAGEMENT

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"MARKETING STRATEGY OF SAMSUNG CELLPHONES"

University of Mumbai



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ON

BRAND REPOSITIONING OF PRODUCTS DURING COVID WITH SPECIAL REFERENCE TO LIFEBUOY



University of Mumbai

A PROJECT SUBMITTED TO

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ON

"YOUNGSTERS ATTITUDE TOWARDS MOBILE MARKETING"



A PROJECT SUBMITTED TO

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ON

"LUX MARKETING"

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ON

"MARKETING STRATEGY OF COCA-COLA"



A PROJECT SUBMITTED TO

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BACHELORS OF MANAGEMENT STUDIES(BMS)

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ON

SCOPE OF NETWORK MARKETING IN INDIA



A PROJECT SUBMITTED TO

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UNILEVER VS PNG PRODUCTS

University of Mumbai



A PROJECT SUBMITTED TO

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ON

"BRANDING OF LUXURY CARS IN INDIA"



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UNDER THE FACULTY OF COMMERCE AND MANAGEMENT

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"BISLERI MARKETING"

University of Mumbai



A PROJECT SUBMITTED TO

UNIVERSITY OF MUMBAI FOR PARTIAL COMPLETION OF THE DEGREE OF

BACHELOR OF MANAGEMENT STUDIES UNDER THE FACULTY OF COMMERCE & MANAGEMENT

BY

ROHIT DHARAM SINGH

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ON

MARKETING STRATEGY OF COCA-COLA



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PROJECT REPORT ON "MARKETING STRATEGY OF REEBOK"



A PROJECT SUBMITTED TO

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OF

BACHELORS OF MANAGEMENTSTUDIES(BMS)

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"SUSTAINABILITY OF MCDONALD'S IN INDIA"

A PROJECT SUBMITTED TO

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OF

BACHELOR OF MANAGEMENT STUDIES (BMS)

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ON

"STUDY ON ROLE OF ADVERTISEMENT IN MARKETING"

University of Mumbai



A PROJECT SUBMITTED

TO

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BACHELOR OF MANAGEMENT STUDIES(BMS)

BY

RAJAN SUBRAMAIAN VELAR

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"A STUDY OF THE INDIAN BAKING INDUSTRY WITH REFERENCE TO 7TH HEAVEN CAKE SHOP"

University of Mumbai



A PROJECT SUBMITTED TO

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UNDER THE FACULTY OF COMMERCE & MANAGEMENT

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Patuck - Gala College of Commerce & Management Santacruz (L), Mumbai-400 055.

ON

CONSUMER BEHAVIOR TOWARDS NATIONAL AND INTERNATIONAL BRANDS



A PROJECT SUBMITTED TO

UNIVERSITY OF MUMBAI FOR PARTIAL COMPLETION OF THE DEGREE OF BACHELOR OF MANAGEMENT STUDIES (BMS)

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ON

"A STUDY ON SOCIAL MEDIA MARKETING"



A PROJECT SUBMITTED TO

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BACHELOR OF MANAGEMENT STUDIES (BMS)

BY

SHAIKH MOHAMMAD SAJID ABDUL JAFFAR

T. Y.B.M.S. -(1,8) 36

UNDER THE GUIDANCE OF

MRS. RENITA VAZIRANI



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"MONETARY POLICY BY RESERVE BANK OF INDIA"

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A COMPARATIVE STUDY ON EDUCATION LOAN IN INDIA (PUNJAB NATIONAL BANK & HDFC BANK)



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"RESERVE BANK OF INDIA ROLE IN GROWTH OF INDIAN BANKING SYSTEM"



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AN ANALYTICAL STUDY OF RBI

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MICRO FINANCE

A Project Submitted
university of Mumbai for partial completion of degree in
Bachelor of Banking & Insurance (BBI)
Under the Faculty of Commerce

BY

ANKIT SHARMA

Under the Guidance of
BYSHI PANIKAR



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ACADEMIC YEAR: 2020-2021

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COMPARATIVE ANALYSIS BETWEEN HDFC LIFE INSURANCE COMPANY AND ICICI PRUDENTIAL LIFE INSURANCE COMPANY



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ROLE OF VENTURE CAPITAL



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UNDER THE FACULTY OF COMMERCE AND MANAGEMENT

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