

**ACADEMIC YEAR 2020-21**

**AGREEMENT  
OF ALLIED PRINTING SERVICES**

**BETWEEN**

**SHREE SAI ENTERPRISES**

**AND**



**PATUCK-GALA COLLEGE OF COMMERCE &  
MANAGEMENT**

*Meeta*

**I/c Principal  
Patuck - Gala College of  
Commerce & Management  
Santacruz (E), Mumbai-400 055**



This Agreement is made and entered into from 1<sup>st</sup> December in the year 2020, between:

**Shree Sai Enterprises**

a registered printing service provider based in Santacruz (E), Mumbai

And

**Patuck-Gala College of Commerce & Management,**

registered under the Bombay Public Trust Act, 1950, under Registration No. E-619 (B)

The aforesaid Collaborators are hereinafter referred to individually - the former as Printer and the later as Institute and collectively as Collaborators.

**Foreword**

Whereas, Patuck-Gala College, is in the area of Education for the past 88 years and its core function is providing knowledge and education to Graduating students. It houses a Knowledge Resource Centre (Library) which provides support to students related to referencing and education literature. In lieu of this, the College deemed it necessary to provide photocopying and allied printing services to the students at a subsidized price.

Patuck-Gala College stands to gain from the Agreement with Shree Sai Enterprises, in providing the same.

Now therefore, Patuck-Gala College and Shree Sai Enterprises, have decided to enter into this Agreement, which defines the framework for the co-operation.

**Amendments / Modifications**

This Agreement may be amended or modified by a written agreement signed by the Signatories of both Collaborators.

**SIGNED, SEALED AND DELIVERED**

by the within named **Patuck-Gala College**

through its Authorised Signatory

Dr. Meeta Pathade

I/c Principal

**SIGNED, SEALED AND DELIVERED**

by the within named **Shree Sai Enterprises**

through its Authorized Signatory

Mr. Mehul Ujariya

Enterprise Owner



I/c Principal

Patuck - Gala College of  
Commerce & Management  
Santacruz (E), Mumbai-400 055



Dhuru Building, 2nd floor  
Gokhale Road, Dadar (W)  
Mumbai 400 028, INDIA  
Tel: 022 - 2432 8 6 9 9  
Email: [Akshara.frea@gmail.com](mailto:Akshara.frea@gmail.com)

To,  
The Principal,  
Patuck Gala College,

Respected Madam,

Greetings from Akshara!

Subject: Proposal for collaboration with Akshara Centre Patuck Gala College for 2020-21

We are thrilled to begin yet another year of our Youth for Change program. We have been able to engage hundreds of young minds towards gender equality through various activities in the past and we look forward to taking this journey ahead in collaboration with Patuck Gala College

We would like to propose collaboration with Patuck Gala College and Akshara Centre for the year 2020-21. Under this collaboration we propose to work with 20 volunteers from the college who will be trained to conduct virtual social actions on gender equality. Keeping in mind the COVID- 19 situation this year we will be continuing the Youth for change program in an online format.

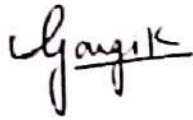
Akshara has swiftly adapted to the new situation emerging due to the pandemic. We have tried to contribute to our best capacities through various initiatives. We raised from various sources around Rupees 17 lakhs and distributed them, in the form of direct cash transfers, to a total no of 271 students, poor young women, single women, and women waste pickers who were adversely affected by the lockdown. We distributed 25,200 sanitary pads to our girls, in their neighborhoods, and in a few Bastis with help from CBO's, other NGOs, and our girl leaders. With news of increasing, domestic violence during lockdown started appearing, and also ground experience of the various organization led us to take a plunge to respond to the need and use our expertise to undertake a huge campaign in 4 languages involving 26 celebrities. Our campaign has reached more than 5.5 million views and huge numbers of newspaper coverage. The most important achievement was that the campaign #lockdownondomesticviolence was supported and released by the Government of Maharashtra and Maharashtra Police.

  
I/c Principal  
Patuck - Gala College of  
Commerce & Management  
Santaacruz (E), Mumbai-400 055



Dhuru Building, 2nd floor  
Gokhale Road, Dadar (W)  
Mumbai 400 028. INDIA  
Tel: 022 - 2432 8 6 9 9  
Email: [Akshara.frea@gmail.com](mailto:Akshara.frea@gmail.com)

We thank you for your support and collaboration. We look forward to signing this as a Memorandum of Understanding (MoU) for the AY: 2020-21 towards Gender Equity. A joint certification can be provided to the students after successful completion of their program.




Gargi Khandekar,  
Program Officer,  
Youth for Change,  
Akshara Centre

Patuck-Gala College of Commerce & Management, hereby, accepts the Memorandum of Understanding (MoU) for the AY: 2020-21 towards Gender Equity as per the program design by your esteemed institution.

Thank you



Dr. Meeta Pathade  
In-charge Principal  
Patuck-Gala College of Commerce & Management



**I/c Principal**  
Patuck - Gala College of  
Commerce & Management  
Santacruz (E), Mumbai-400 055





**Address :** 26/204, OM CHS Ltd., Anandnagar, Vakola, Santacruz, Mumbai, 400055.  
**Contact No.** 7666049428 / 9821061501

6<sup>th</sup> Feb, 2021.

The Principal

Patuck-Gala College of Commerce &  
Management, Vakola Bridge, Santacruz,  
Mumbai 400055.

Ref: Tally ERP9 Training for student of Patuck-Gala College of Commerce & Management.

Thank you for choosing S-Tek IT Education to perform professional training for the student of Patuck-Gala College of Commerce & Management. We appreciate the opportunity to assist you and look forward to working with you.

Below is the offer letter having scope of the Services, our fees for the Services and any additional arrangements. The Services will be subject to the terms and conditions of this letter.

- **Training of Computer Software - TALLY ERP 9 with G.S.T.**
- **Duration - 30 Hour course ( 15 sessions of 2 hours each ) including an exam at the end of the course. We will have 2 batches ( Batch 1 on Monday-Wednesday-Friday & Batch 2 on Tuesday-Thursday-Friday from 11.30 am to 1.30 pm )**
- **Venue - Computer Lab of Patuck College**
- **Number of Students per batch - Each batch will be 25 - 30 students.**
- **Instructor - Ms. Rajkumari Patel**
- **The course will start on 8 Feb 2021 and run over 5 weeks ( 15 sessions )**

The cost of the entire course with 2 batches is agreed at Rs. 20,000. We will make 50% payment Rs. 10,000 during the coming week and the balance Rs. 10,000 on completion of the course. On successful completion of the course, students will be given a joint Certificate from Patuck-Gala College of Commerce & Management and S-Tek IT Education. During Academic Year 2020-21

Please sign this letter in the space provided below to indicate your agreement with these arrangements and return it to us at your earliest convenience. If you have any questions, please do not hesitate to contact us on below numbers.

Yours sincerely

For and on behalf of S-Tek IT Education.

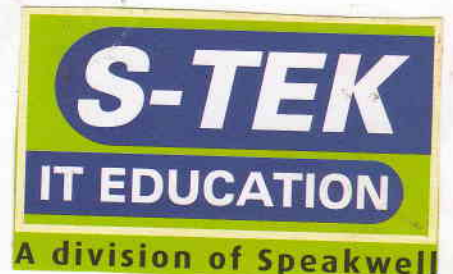


Sachin Manjrekar - Centre Head  
Mob. No. - 8080150770 / 9821061501

*Meeta*  
6/2/2021



*Meeta*  
I/c Principal  
Patuck - Gala College of  
Commerce & Management  
Santacruz (E), Mumbai-400 055



**MEMORANDUM OF UNDERSTANDING  
ON CONDUCT OF  
FACULTY DEVELOPMENT PROGRAM (FDP)**

**BETWEEN**

**UNIVERSITY OF STIRLING, RAK CAMPUS**

UNIVERSITY of  
STIRLING



RAS AL KHAIMAH  
CAMPUS

**AND**



**PATUCK-GALA COLLEGE OF COMMERCE &  
MANAGEMENT**



This Agreement is made and entered into at on 30/3/2021 during the academic year 2020-21, between:

**University of Stirling, RAK Campus**

under One Global Education FZ LLC (“Company”)

registered by Ras Al Khaimah Economic Zone Authority (“Authority”) under the License Number: 52000023 - University of Stirling Ras Al Khaimah Campus

And

**Patuck-Gala College of Commerce & Management,**

registered under the Bombay Public Trust Act, 1950, under Registration No. E-619 (B)

The aforesaid Collaborators are hereinafter referred to individually - the former as University and the later as Institute and collectively as Collaborators.

**Foreword**

Whereas, Patuck-Gala College, and University of Stirling are significant players in the area of Education in their respective countries, and hence the collaborators see great scope for dissemination of knowledge in the academia.

Both – the Institution and the University stands to gain the managerial and academic expertise from each other.

Now therefore, Patuck-Gala College and University of Stirling, have decided to enter into this Memorandum of Understanding (hereinafter referred to as MoU), which defines the framework for the co-operation.

**Item 1: Object**

Both collaborators see the following benefits:

- Teachers can benefit from the FDP conducted through the MoU
- New and emerging terminologies and knowledge in the area of Management Studies and Education can be imparted to the Teachers
- FDP of such kind can improve the teaching effectiveness
- Literature got through the lectures can also help disseminate the knowledge to students.

**Item 2: Agreement**



Patuck-Gala College and University of Stirling agree to have FDP conducted, one each, during the Academic Year, by having a schedule, on a mutually agreed upon dates.

**Item 3: Validity**

The Collaborators agree that the Memorandum shall remain in force for a period of One year commencing from the effective above mentioned date. Collaborators may renew the collaboration, by entering and signing a renewed agreement.

**Item 4: Amendments / Modifications**

This MoU may be amended or modified by a written agreement signed by the Signatories of both Collaborators of this MoU.

**SIGNED, SEALED AND DELIVERED**

by the within named **Patuck-Gala College**  
through its Authorised Signatory

Dr. MeetaPathade

I/c Principal



A handwritten signature in blue ink that reads "Meeta Pathade".

**I/c Principal**

**Patuck - Gala College of  
Commerce & Management  
Santacruz (E), Mumbai-400 055**

**SIGNED, SEALED AND DELIVERED**

by the within named University of Stirling  
through its Authorized Signatory

Dr. Richa Arora

Head of Institution and COO, University of Stirling, RAK, UAE Campus

A handwritten signature in blue ink that reads "Richa Arora".





TNS INDIA FOUNDATION

This document constitutes a Memorandum of Understanding (MoU) between **TNS India Foundation (TNSIF)** and **Patuck Polytechnic Trust & Patuck Tech High School & Jr College** for a 2 year period between 2020-2022.

**Patuck Polytechnic Trust & Patuck Tech High School & Jr College** managed under the Patuck Management affiliated to the **University of Mumbai, Mumbai, Maharashtra**, managed by Patuck Polytechnic Trust registered under the **The Maharashtra Public Trust Act, 1950** and hereinafter referred to as "**The College**", having PAN AAATP3081C, represented by its Principal, Mr./s. **Dr Meeta Pathade**

AND

**TNS India Foundation**, a charitable organization registered under section 25 of the Companies Act 1956 and having its registered office at B1-201, Centre Point, Opposite Bawla Masjid, 243A, N M Joshi Marg, Lower Parel (E), Mumbai-400 013, hereinafter referred as "**TNSIF**", represented by its Director, Punit Gupta.

#### Background

**TNS India Foundation (TNSIF)**, a section 25 Company incorporated under the provision of The Companies Act, 1956 is conducting a "**Campus to Corporate Careers (C2C) Program**" for **enhancement of employability and workplace skills for deserving youth.**

In this connection, TNSIF intends to be associated and work closely with **the college** to conduct employability training and career counseling sessions for the final year college students. This will include activities through the year, till students are placed 10-12 months after their final year examinations. Features of the program are as follows:

1. 55 - 80 hours of training program including Personal Effectiveness (goal setting, interpersonal relationships), Personal Finance, Professional effectiveness (how to choose right career option, how to apply for job, tools-CVs, cover letter- etc.), Business communication (effective communication with co-workers and customers), Career Readiness (orienting students to jobs matching their skill sets and exposure to a career path) and Work Readiness (Professionalism, Work Ethics, Email Etiquettes, Workplace dynamics – etc.)
2. 55 - 80 hours of training will be delivered via Blended Learning approach i.e online mode using platforms like Zoom and in class training as COVID situation changes. A few hours of additional training will be available to students on TNSIF's proprietary online learning platform. The program also includes individual student counselling during the program, which will be conducted via Online/Offline platforms, as well as post training, pre-placement and post placement counselling.
3. Training or post training interaction sessions will be conducted in the college premises when TNSIF and the college deem fit.
4. There is no cost for students to attend the above mentioned training.
5. Each training batch size will be about 30-35 students. Sessions of duration 2 hours each to be conducted 5 days per week. Training to be conducted for 2 or more batches in one day through one TNSIF trainer.
6. Counselling support is available on training days for providing career guidance to students who are enrolled in this program.
7. Students will be provided a certificate on successful completion of course with minimum attendance criteria of 90%.

TNS India Foundation | B1-201 Centre Point | Opp. Bawla Masjid | 243-A NM Joshi Marg | Lower Parel (E) | Mumbai 400 013 | India

T +91 22 6128 3200 | CIN U85191MH2012NPL236277 | www.tnsindiafoundation.org

*Meeta*  
I/c Principal

Patuck - Gala College of  
Commerce & Management  
Santacruz (E), Mumbai-400 055





TNS INDIA FOUNDATION

8. Students will be further supported in job linkages and placements from the time of training completion till they are placed i.e. 6-10 months after their training is complete.
9. College is expected to support the successful training and placements of all students, should they take up this service with TNSIF.

**For this purpose, TNSIF requires support of the college in the following areas:**

1. Facilitating discussions and engagement with the current third year degree students and graduates wherever feasible. This involves the following:
  - a. Assistance in student mobilization and batch scheduling with ongoing final year classes.
  - b. Support in allocating batches (of about 30-35 students approximately) per trainer for optimum utilization of resources and training effectiveness.
  - c. Provide assistance w.r.t. conducting career fests drive and continued student participation.
2. Infrastructure support for the following:
  - a. Availability of classroom to conduct post training engagement sessions and refresher sessions as and when required once the situation normalises.
  - b. Require college support to conduct a Parent engagement session in the college premises or via Online Platform.

Upon a request by TNSIF for this support, **the college** has agreed to support and provide the appropriate assistance to TNSIF, as mentioned below.

Based on the above, this MOU lays out immediate next steps to be taken by both parties.

**TNSIF agrees to -**

1. Conduct Orientation sessions to make students aware about the program and register their interest.
2. Engage with students and form batches based on selection criteria for conducting the training program.
3. Conduct the Campus to Corporate Careers Program using online platforms.
4. Provide career counselling support to students enrolled in this program.
5. Facilitate further linkages with vocational training partners and employers for interested students.
6. Placement reports of students linked to job opportunities will be provided to the college once placement activities commence.

*Meeta*



**I/c Principal**  
**Patuck - Gala College of**  
**Commerce & Management**  
**Santacruz (E), Mumbai-400 055**





TNS INDIA FOUNDATION

**The college agrees to –**

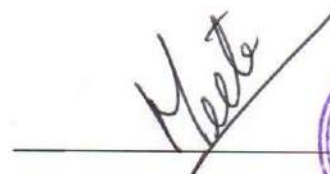
1. Facilitate the dissemination of information regarding the C2C Program to the final year or recent graduates and help TNSIF to mobilise students.
2. Permit Online sessions to be conducted via Zoom or any application deemed appropriate.
3. Providing one contact point who could be approached for any support (student engagement) related to this program.
4. This MOU is neither a contract, nor is it legally binding in any way, nor does it commit any financial expenditure from or for either party.

Signed:

Name: Punit Gupta  
Director,  
TNSIF

Date: 02/08/2021



Name: Dr Meeta Pathade  
I/C Principal,  
Patuck Polytechnic Trust & Patuck Tech High  
School & Jr College  
Date:   
Patuck - Gala College of  
Commerce & Management  
Santacruz (E), Mumbai-400 055



TNS INDIA FOUNDATION

TO WHOMSOEVER IT MAY CONCERN

This is to confirm that the attached MOU between **TNS India Foundation (TNSIF)** and **Patuck Polytechnic Trust & Patuck Tech High School & Jr College** managed under the Patuck Management affiliated to the **University of Mumbai, Mumbai, Maharashtra**, managed by Patuck Polytechnic Trust registered under the **The Maharashtra Public Trust Act, 1950**, having PAN **AAATP3081C**, represented by its Principal, Mr./s. **Dr Meeta Pathade**, is valid for a 2 year period between 2020-2022.

Due to COVID-19 restrictions, the signing of this document could not take place in 2020.

Aditi Elhence  
Project Manager  
C2C Project  
TNS India Foundation  
  
Signed: 5 August 2021



**I/c Principal**  
**Patuck - Gala College of**  
**Commerce & Management**  
**Santacruz (E), Mumbai-400 055**



**TECHNOSERVE**  
BUSINESS SOLUTIONS TO POVERTY

This document constitutes a Memorandum of Understanding (MoU) between **Ashwattha Advisors Private Limited (AAPL)** and **Patuck Gala College of Commerce and Management**.

### Background

**Ashwattha Advisors Private Limited (AAPL)**, which is a wholly-owned subsidiary of TechnoServe Inc. is conducting a “**Campus to Corporate Careers (C2C) Program**” for enhancement of employability and workplace skills for deserving youth.

1. In this connection, AAPL intends to be associated and work closely with **Patuck Gala College of Commerce and Management** to conduct employability training and career counseling sessions for the final year college students. This will include activities through the year, till students are placed 10-12 months after their final year examinations. Features of the program are as follows:
2. 80 hour program including Personal effectiveness (goal setting, interpersonal relationships), Personal Finance, Professional effectiveness (how to choose right career option, how to apply for job, tools-CVs, cover letter- etc.), Business communication (effective communication with co-workers and customers), Career Readiness (orienting students to jobs matching their skill sets and exposure to a career path) and Work Readiness (Professionalism, Work Ethics, Email Etiquettes, Workplace dynamics – etc.)
3. 80 hours of training will be delivered in class and few hours of additional training will be available to students on TechnoServe’s proprietary online learning platform. The program also includes individual student counselling during the program, post training, pre-placement and also post placements.
4. There is no cost for students to attend the above mentioned training.
5. Each training batch size will be a maximum of 50 students. Sessions of duration 2 hours each to be conducted 5 days per week. Trainings to be conducted for 2 or more batches in one day through one TechnoServe trainer.
6. Counselling support is available on training days for providing career guidance to students who are enrolled in this program.
7. Students will be provided a certificate on successful completion of course with minimum attendance criteria of 90%.
8. Students will be further supported in job linkages and placements from the time of training completion till they are placed i.e. 6-10 months after their training is complete.
9. College is expected to support the successful training and placements of all students, should they take up this service with TechnoServe.

**For this purpose, AAPL requires support of the college in the following areas:**

1. Facilitating discussions and engagement with the 2019 current third year degree students and 2018 graduates wherever feasible. This involves the following:
  - a. Assistance in batch scheduling with ongoing final year classes.
  - b. Support in allocating batches (of 45-50 students approximately) per trainer for optimum utilization of resources and training effectiveness.





## TECHNOSERVE

BUSINESS SOLUTIONS TO POVERTY

2. Infrastructure support for the following:
  - a. Training facility (a training room where 50 students could be trained). Training methodology requires some space in the middle of the room for conducting student activities.
  - b. Space for the career counsellor/ trainer who would be available in college on days of training.
  - c. Availability of classroom to conduct refresher sessions as and when required.
  - d. Projector and speakers on need basis which are required to conduct few video based sessions.
  - e. Require college support to conduct a Parent engagement session in the college premises.
  - f. Provide 100-200 students for training whom TechnoServe will screen.

Upon a request by AAPL for this support, **Patuck Gala College of Commerce and Management** has agreed to support and provide the appropriate assistance to AAPL, as mentioned below. Based on the above, this MOU lays out immediate next steps to be taken by both parties.

### **AAPL agrees to -**

1. Conduct Orientation sessions to make students are aware about the program and register their interest.
2. Engage with students and form batches based on selection criteria for conducting the training program.
3. Conduct the Campus to Corporate Careers Program in College premises.
4. Provide career counselling support to students enrolled in this program.
5. Facilitate further linkages with vocational training partners and employers for interested students.
6. Bi-weekly placement reports and monthly placement reports of students linked to job opportunities will be provided to the college once placement activities commence.
7. Helpline facility will be provided to the students to address their queries during training, post training and post placement.

### **Patuck Gala College of Commerce and Management agrees to -**

1. Make classroom(s) available to train students in batches of 45-50, which should be ideal to cover 2 batches per day. If more students express interest for this period, we may create another batch after this batch. The classroom should be equipped with board and AV system when required.
2. Make table space available for career counseling.
3. Providing one contact point who could be approached for any support (student engagement) related to this program.
4. This MOU is neither a contract, nor is it legally binding in any way, nor does it commit any financial expenditure from or for either party.

Signed:





**TECHNOSERVE**  
BUSINESS SOLUTIONS TO POVERTY

*[Handwritten signature]*

Name: Punit Gupta  
Country Director,  
TechnoServe

17 / 07 / 2019



*[Handwritten signature]*

**I/c Principal**  
~~Patuck Gala College of~~  
Commerce & Management  
Principal,  
Patuck Gala College of Commerce and  
Management  
Santa Cruz (E), Mumbai-400 055

17 / 07 / 2019



Patuck Polytechnic Trust's (Estd. 1932)

# PATUCK-GALA COLLEGE OF COMMERCE & MANAGEMENT

(Affiliated to University of Mumbai vide letter No. Aff/Recog/372/dt. 12-08-02)

Re-accredited with B++ grade by NAAC (2.77 CGPA)

Ref No: PGCM/LIB/410/2019

Date: 9<sup>th</sup> September, 2019

To,  
The Principal/Librarian  
Public Night Degree College  
Vakola, Santacruz (East),  
Mumbai-400 055

**Sub: Proposed Agreement for Inter-Library Loan facility & Allied Activities**

Patuck-Gala College of Commerce & Management proposes a Memorandum of Understanding (MoU) with your esteemed College for an agreement of Inter-Library Loan facility for three years (i.e. from 9<sup>th</sup> September, 2019 to 8<sup>th</sup> September, 2022). It is understood that our pact will be based on mutual understanding and advantage.

The terms and conditions are mentioned hereunder:

1. Four books can be issued at a time.
2. Books will be allowed to issue for one month.
3. Days can be extended of the issued books as per the requirements.
4. Prior intimation of three days is compulsory for extension.
5. Lending includes books, journals, magazines, DVDs, Audio, Videos, CDs and others.
6. Photocopy service of any resource(s) will be provided.
7. In case of books lost, the borrower will replace it with the new book or pay for the cost of the book to the issuer.
8. Books to be returned in the same condition they were issued in.
9. Each term one activity will be organized .

In anticipation of your kind support and cooperation.

Warm regards

**Dr. (Mrs.) Meeta Pathade**

**I/c Principal**

Patuck - Gala College of  
Commerce & Management  
Santacruz (E), Mumbai-400 055



**Principal**

**Public Night Degree College**  
Hind Nagar, Vakola, Santacruz (E).  
Mumbai - 400 055





Mobile: (+)91 - 88288 77021  
E-mail: patuckgala.degreecollege@patuck.edu.in  
patuckgala.degreecollege@gmail.com  
www.patuck.edu.in

Patuck Polytechnic Trust's (Estd. 1932)  
**PATUCK-GALA COLLEGE OF COMMERCE & MANAGEMENT**  
(Affiliated to University of Mumbai vide letter No. Aff/Recog/372/dt. 12-08-02)  
Re-accredited with B++ grade by NAAC (2.77 CGPA)

## MEMORANDUM OF UNDERSTANDING ON CORPORATE COLLABORATION

BETWEEN



**ACHIEVO ENGINEERING PVT. LTD.**

AND



**PATUCK-GALA COLLEGE OF COMMERCE &  
MANAGEMENT**



*Meeta*  
I/c Principal  
Patuck - Gala College of  
Commerce & Management  
Santacruz (E), Mumbai-400 055



Mobile: (+)91 - 88288 77021  
E-mail: patuckgala.degreecollege@patuck.edu.in  
patuckgala.degreecollege@gmail.com  
www.patuck.edu.in

Patuck Polytechnic Trust's (Estd. 1932)  
**PATUCK-GALA COLLEGE OF COMMERCE & MANAGEMENT**  
(Affiliated to University of Mumbai vide letter No. Aff/Recog/372/dt. 12-08-02)  
Re-accredited with B++ grade by NAAC (2.77 CGPA)

This Agreement is made and entered into at Patuck Campus on September 18, in the year 2019, between:

**Achievo Engineering Pvt. Ltd.**

A leading vendor of enterprise software systems used in the manufacturing, trading, retail and services industries.

And

**Patuck-Gala College of Commerce & Management,**  
registered under the Bombay Public Trust Act, 1950, under Registration No. E-619 (B)

The aforesaid Collaborators are hereinafter referred to individually - the former as Corporate and the later as Institute and collectively as Collaborators.

**Preamble**

Whereas, Patuck-Gala College and **Achievo Engineering Pvt. Ltd.** have areas of collaborative interest in the field of Academics & Training, considerable advantage may be gained from their pursuit on a collaborative basis in the fields of academic, education and training.

Now therefore, Patuck-Gala College and **Achievo Engineering Pvt. Ltd.** have decided to enter into this Memorandum of Understanding (hereinafter referred to as MoU), which defines the framework for the co-operation of the two collaborators.

**Clause 1: Object**

Both collaborators agree to the conduct of collaborative activities in the following areas:

- A Member of the Patuck-Gala College IQAC (Corporate Expert) for a term of 3 Academic Years (AY) beginning from AY:2019-20
- Awarding Student Scholarship
- Conduct of Training program/s for Students

**Clause 2: Agreement**

Patuck-Gala College and **Achievo Engineering Pvt. Ltd.** agree that detailed terms and conditions that guide each activity identified above will be determined separately and agreed upon by the two collaborators.

These terms shall include a technical description of the proposed activity, financial arrangements, and person(s) responsible for its implementation.

*M. S. Patil*  
**I/c Principal**

Patuck - Gala College of

Commerce & Management

Santacruz (E), Mumbai-400 055



Patuck Campus, 100 Nehru Road, Rustomba Patuck Marg, Vakola Bridge, Santacruz (East) Mumbai - 400 055.



Mobile: (+)91 - 88288 77021  
E-mail: patuckgala.degreecollege@patuck.edu.in  
patuckgala.degreecollege@gmail.com  
www.patuck.edu.in

Patuck Polytechnic Trust's (Estd. 1932)  
**PATUCK-GALA COLLEGE OF COMMERCE & MANAGEMENT**  
(Affiliated to University of Mumbai vide letter No. Aff/Recog/372/dt. 12-08-02)  
Re-accredited with B++ grade by NAAC (2.77 CGPA)

**Clause 3: Validity**

The Memorandum shall remain in force for a period of Three years commencing from the effective above mentioned date. Collaborators may extend the term by written agreement signed by both after review.

**Clause 4: Termination**

Either collaborator may terminate the MoU by giving written notice of two months in advance to the other. Once terminated, neither Patuck-Gala College nor **Achievo Engineering Pvt. Ltd.** will be responsible for any losses, financial or otherwise, which the other collaborator may suffer. However, Patuck-Gala College and **Achievo Engineering Pvt. Ltd.** will ensure that the provisions of this Memorandum shall continue to apply to all activities in progress until their completion.

**Clause 5: Amendments / Modifications**

This MoU may be amended or modified by a written agreement signed by the Signatories of both Collaborators of this MoU.

**Clause 6: Legal Right**

Nothing in this Memorandum shall be construed as creating any legal relationship between the Collaborators. This Memorandum is a statement of intent to foster genuine and mutually beneficial academic-corporate collaboration.

**Clause 7: Dispute Resolution**

In case, there be a dispute relating to any aspect of academic-corporate co-operation, Heads of Institutes, namely, Patuck-Gala College and **Achievo Engineering Pvt. Ltd.** will jointly resolve the dispute in a spirit of independence, mutual respect, and shared responsibility.

Patuck-Gala College and **Achievo Engineering Pvt. Ltd.** welcome the establishment of this Memorandum for co-operation and jointly agree to the provisions as set out above.



*Meeta*  
**I/c Principal**  
Patuck - Gala College of  
Commerce & Management  
Santacruz (E), Mumbai-400 055



Mobile: (+)91 - 88288 77021  
E-mail: patuckgala.degreecollege@patuck.edu.in  
patuckgala.degreecollege@gmail.com  
www.patuck.edu.in

Patuck Polytechnic Trust's (Estd. 1932)  
**PATUCK-GALA COLLEGE OF COMMERCE & MANAGEMENT**  
(Affiliated to University of Mumbai vide letter No. Aff/Recog/372/dt. 12-08-02)  
Re-accredited with B++ grade by NAAC (2.77 CGPA)

**SIGNED, SEALED AND DELIVERED**

by the within named Patuck-Gala College  
through its Authorised Signatories

Dr. Meeta Pathade  
I/c Principal

I/c Principal  
Patuck - Gala College of  
Commerce & Management  
Santacruz (E), Mumbai-400 055



in the presence of  
Mrs. Renita Vazirani (IQAC Co-ordinator)

**SIGNED, SEALED AND DELIVERED**

by the within named Achievo Engineering Pvt. Ltd.  
through its Authorized Signatory

Mr. Amit Agarwal  
Director

For Achievo Engineering Components Pvt. Ltd.

Director

in the presence of  
Mr. Kiran Pandey

Estd. 1932



I/c Principal  
Patuck - Gala College of  
Commerce & Management  
Santacruz (E), Mumbai-400 055



Ecology



**Ekta Foundation**

D-813, Sagar Avenue-1, Patuck road, vakola Bridge, santacruz (E), mumbai 400055  
Registration number: F- 42611 Email: [ekta.naturopathy@gmail.com](mailto:ekta.naturopathy@gmail.com) ph: +912226681169

Ref no:

Date:

**MEMORANDUM OF UNDERSTANDING  
ON COMMUNITY SERVICE**

**BETWEEN**

**EKTA FOUNDATION**

**AND**

**PATUCK-GALA COLLEGE OF COMMERCE &  
MANAGEMENT**

*Meeta*  
I/c Principal  
Patuck - Gala College of  
Commerce & Management  
Santacruz (E), Mumbai-400 055





Ecology



**Ekta Foundation**

D-813, Sagar Avenue-1, Patuck road, vakola Bridge, santacruz (E), mumbai 400055

Registration number: F- 42611 Email: [ekta.naturopathy@gmail.com](mailto:ekta.naturopathy@gmail.com) ph: +912226681169

Ref no:

Date:

This Agreement is made and entered into at Patuck Campus on September 18, in the year 2019, between:

**Ekta Foundation**

registered under the Bombay Public Trust Act, 1950, under Registration No. F-42611 (Mumbai)

And

**Patuck-Gala College of Commerce & Management,**

registered under the Bombay Public Trust Act, 1950, under Registration No. E-619 (B)

The aforesaid institutions are hereinafter referred to individually – former as NGO and later as Institute and collectively as organizations.

**Preamble**

Whereas, Patuck-Gala College and **Ekta Foundation** have many areas of common interest in the area of community service, considerable advantage may be gained from their pursuit on a collaborative basis in the field of social work.

Now therefore, Patuck-Gala College and **Ekta Foundation** have decided to enter into this Memorandum of Understanding (hereinafter referred to as MoU), which defines the framework for the co-operation of the two organizations.

**Clause 1: Object**

Both Institutes agree to the conduct of collaborative activities in the following areas:

- President of the NGO to be a Member of the Patuck – Gala College CDC (College Development Committee) for a term of 5 years beginning from AY:2019-20
- Students of the College to join / complete Internship program at the NGO
- Sponsorship towards Research undertaken by students and teachers

**Clause 2: Agreement**

Patuck-Gala College and **Ekta Foundation** agree that detailed terms and conditions that guide each activity identified above will be determined separately and agreed upon by the two organizations.

These terms shall include a technical description of the proposed activity, financial arrangements, and person(s) responsible for its implementation.

*M. S. S.*  
I/c Principal

Patuck - Gala College of  
Commerce & Management  
Santacruz (E), Mumbai-400 055





Ecology



**Ekta Foundation**

D-813, Sagar Avenue-1, Patuck road, vakola Bridge, santacruz (E), mumbai 400055

Registration number: F- 42611 Email: [ekta.naturopathy@gmail.com](mailto:ekta.naturopathy@gmail.com) ph: +912226681169

Ref no:

Date:

### Clause 3: Validity

The Memorandum shall remain in force for a period of Five years commencing from the effective above mentioned date. Organizations may extend the term by written agreement signed by both after review.

### Clause 4: Termination

Either organization may terminate the MoU by giving written notice of two months in advance to the other organization. Once terminated, neither Patuck-Gala College nor **Ekta Foundation** will be responsible for any losses, financial or otherwise, which the other organization may suffer. However, Patuck-Gala College and **Ekta Foundation** will ensure that the provisions of this Memorandum shall continue to apply to all activities in progress until their completion.

### Clause 5: Amendments / Modifications

This MoU may be amended or modified by a written agreement signed by Signatories of both Organizations of this MoU.

### Clause 6: Legal Right

Nothing in this Memorandum shall be construed as creating any legal relationship between the Organizations. This Memorandum is a statement of intent to foster genuine and mutually beneficial academic – societal collaboration.

### Clause 7: Dispute Resolution

In case, there be a dispute relating to any aspect of academic – societal co-operation, Heads of Institutes, namely, Patuck-Gala College and **Ekta Foundation** will jointly resolve the dispute in a spirit of independence, mutual respect, and shared responsibility.

Patuck-Gala College and **Ekta Foundation** welcome the establishment of this Memorandum for co-operation and jointly agree to the provisions as set out above.

*Meeta*  
I/c Principal

Patuck - Gala College of  
Commerce & Management  
Santacruz (E), Mumbai-400 055





Ecology



# Ekta Foundation

D-813, Sagar Avenue-1, Patuck road, vakola Bridge, santacruz (E), mumbai 400055  
Registration number: F- 42611 Email: [ekta.naturopathy@gmail.com](mailto:ekta.naturopathy@gmail.com) ph: +912226681169

Ref no:

Date:

### SIGNED, SEALED AND DELIVERED

by the within named Patuck-Gala College  
through its Authorised Signatories

Dr. Meeta Pathade

I/c Principal

I/c Principal

Patuck - Gala College of  
Commerce & Management  
Santacruz (E), Mumbai-400 055



in the presence of

Mrs. Renita Vazirani (IQAC Co-ordinator)

### SIGNED, SEALED AND DELIVERED

by the within named Ekta Foundation

through its Authorized Signatory

Mr. Bharat Vishwakarma,

(President)



in the presence of

Mrs. Anupama Vishwakarma

(Trustee Member)







25/197, Anandnagar, Next to OLA Banquet, Anandnagar, Valola bridge, Santacruz East. Mumbai 400055.

The Principal  
Patuck-Gala College of Commerce & Management.  
Vakola Bridge, Santacruz,  
Mumbai 400055.

2<sup>nd</sup> December, 2019.

Ref: Tally ERP9 Training for student of Patuck-Gala College of Commerce & Management.

Thank you for choosing S-Tek IT Education to perform professional training for the student of Patuck-Gala College of Commerce & Management. We appreciate the opportunity to assist you and look forward to working with you.

Below is the offer letter having scope of the Services, our fees for the Services and any additional arrangements. The Services will be subject to the terms and conditions of this letter.

-----  
Training of Computer Software - TALLY ERP 9 with G.S.T.  
Duration - 30 Hours [Monday & Tuesday 10am to 12 noon]  
Venue - Computer Lab of Patuck College  
Number of Students per batch - 25 students  
20 students to be charged fee of Rs. 1200  
5 students to be trained complimentary.  
-----

The total cost of this training will be Rs. 24000 [i.e. 20 student @ Rs. 1200 per student].  
50% will be paid in advance and balance 50% will be paid at the end of course.

On successful completion of the course, students will be given a joint Certificate from Patuck-Gala College of Commerce & Management and S-Tek IT Education. during AY: 2019-20

Please sign this letter in the space provided below to indicate your agreement with these arrangements and return it to us at your earliest convenience. If you have any questions, please do not hesitate to contact us on below numbers.

Yours sincerely

For and on behalf of S-Tek IT Education.



Sachin Manjrekar - Centre Head  
Mob. No. - 8080150770 / 9821061501

*Meeta*  
I/c Principal  
Patuck - Gala College of  
Commerce & Management  
Santacruz (E), Mumbai-400 055



*Meeta*  
2/12/2019



Mobile: (+)91 - 88288 77021  
E-mail: patuckgala.degreecollege@patuck.edu.in  
patuckgala.degreecollege@gmail.com  
www.patuck.edu.in

Patuck Polytechnic Trust's (Estd. 1932)  
**PATUCK-GALA COLLEGE OF COMMERCE & MANAGEMENT**  
(Affiliated to University of Mumbai vide letter No. Aff/Recog/372/dt. 12-08-02)  
Re-accredited with B++ grade by NAAC (2.77 CGPA)

# MEMORANDUM OF UNDERSTANDING ON SOFT SKILLS DEVELOPMENT ONLINE LECTURE SERIES



Patuck Polytechnic Trust's (Estd.1932)  
**PATUCK - GALA COLLEGE OF COMMERCE & MANAGEMENT**



Mobile: (+)91 - 88288 77021  
E-mail: patuckgala.degreecollege@patuck.edu.in  
patuckgala.degreecollege@gmail.com  
www.patuck.edu.in

Patuck Polytechnic Trust's (Estd. 1932)  
**PATUCK-GALA COLLEGE OF COMMERCE & MANAGEMENT**  
(Affiliated to University of Mumbai vide letter No. Aff/Recog/372/dt. 12-08-02)  
Re-accredited with B++ grade by NAAC (2.77 CGPA)

This Agreement is made and entered into at Mumbai, India and Naperville, IL, USA on 08<sup>th</sup> April in the year 2020, between :

**Business Excellence Inc.**

a global quality management consulting firm in operation since June 2000

And

**Patuck-Gala College of Commerce & Management**, a Unit of **Patuck Polytechnic Trust**  
a higher education institution offering graduation programs since August 2002

The aforesaid Collaborators are hereinafter referred to individually - the former as Management Expert and the later as Institute and collectively as Collaborators.

**Foreword**

Whereas, Patuck-Gala College, is in the area of Education for the past 87 years and Business Excellence Inc. is in the area of Training & Consultancy in the USA, and hence the collaborators see great scope for dissemination of knowledge in the academia.

Patuck-Gala College stands to gain from the managerial expertise of Business Excellence Inc. Dr. Manu Vora, Founder of Business Excellence Inc., is a reservoir of information and knowledge, who has gained it through practical application over the years of providing Consultancy to organizations in the USA.

Now therefore, Patuck-Gala College and **Business Excellence Inc.** have decided to enter into this Memorandum of Understanding (hereinafter referred to as MoU), which defines the framework for the co-operation.

**Item 1: Object**

Both collaborators see the following benefits:

- Teachers can benefit from expert lectures focus on soft skills development from an industry perspective
- New and emerging terminologies and knowledge in the area of Management Studies can be imparted to the Teachers
- Lectures of such kind can improve the teaching effectiveness
- Literature got through the lectures can also help disseminate the knowledge to students.





Mobile: (+)91 - 88288 77021  
E-mail: patuckgala.degreecollege@patuck.edu.in  
patuckgala.degreecollege@gmail.com  
www.patuck.edu.in

Patuck Polytechnic Trust's (Estd. 1932)  
**PATUCK-GALA COLLEGE OF COMMERCE & MANAGEMENT**

(Affiliated to University of Mumbai vide letter No. Aff/Recog/372/dt. 12-08-02)

Re-accredited with B++ grade by NAAC (2.77 CGPA)

### Item 2: Agreement

Patuck-Gala College and **Business Excellence Inc.** agree to have a series of Expert Online Lectures spanning over 6 – 7 weeks in an Academic Year, by having one lecture a week, on a mutually agreed upon day of the week.

### Item 3: Validity

The Collaborators agree that the Memorandum shall remain in force for a period of One year commencing from the effective date mentioned above. Collaborators may renew the collaboration, by entering and signing a renewed agreement.

### Item 4: Amendments / Modifications

This MoU may be amended or modified by a written agreement signed by the Signatories of both Collaborators of this MoU.

### SIGNED, SEALED AND DELIVERED

by the within named **Patuck-Gala College**  
through its Authorised Signatory

Dr. Meeta Pathade

I/c Principal

Estd. 1932

*Meeta*  
I/c Principal

Patuck - Gala College of  
Commerce & Management  
Santacruz (E), Mumbai-400 055



### SIGNED, SEALED AND DELIVERED

by the within named **Business Excellence Inc.**

through its Authorized Signatory

Dr. Manu Vora

Chairman & President

*Manu K. Vora*



**TECHNO SERVE**  
BUSINESS SOLUTIONS TO POVERTY

This document constitutes a Memorandum of Understanding (MoU) between Ashwattha Advisors Private Limited (AAPL) and Patuck Gala College of Commerce and Management

## Background

Ashwattha Advisors Private Limited (AAPL), which is a wholly-owned subsidiary of TechnoServe Inc. is conducting a "Youth Employability Program" for enhancement of employability and workplace skills for deserving youth.

1. In this connection, AAPL intends to be associated and work closely with Patuck Gala College of Commerce and Management to conduct employability training and career counseling sessions for the final year college students. This will include activities through the year, till students are placed 10-12 months after their final year examinations. Features of the program are as follows:
2. 100-hour program including Personal effectiveness (goal setting, interpersonal relationships), Personal Finance, Professional effectiveness (how to choose right career option, how to apply for job, tools-CVs, cover letter- etc.), Business communication (effective communication with co-workers and customers), Career Readiness (orienting students to jobs matching their skill sets and exposure to a career path) and Work Readiness (Professionalism, Work Ethics, Email Etiquettes, Workplace dynamics - etc.)
3. 60 hours of training will be delivered in class and 40 hours of mandatory training will be available to students on TechnoServe's proprietary online learning platform. The program also includes individual student counselling during the program, post training, pre-placement and also post placements.
4. There is no cost for students to attend above mentioned training
5. Each training batch size will be a maximum of 45 students. Sessions of duration 2 hours each to be conducted 5 days/week. Trainings to be conducted for 2 or more batches in one day through one TechnoServe trainer
6. Counselling support is available on training days for providing career guidance to students who are enrolled in this program.
7. Students will be provided a certificate on successful completion of course with a minimum attendance criteria of 90%
8. Students will be further supported in job linkages and placements from the time of training completion till they are placed i.e. 6-10 months after their training is complete.
9. College is expected to support the successful training and placements of all students, should they take up this service with TechnoServe.

For this purpose, AAPL requires support of the college in the following areas:

1. Facilitating discussions and engagement with the 2018 current third year degree students and 2017 graduates where feasible. This involves the following:
  - a. Assistance in batch scheduling with ongoing final year classes.
  - b. Support in allocating batches (of 40-45 students approximately) per trainer for optimum utilization of resources and training effectiveness.
2. Infrastructure support for the following:
  - a. Training facility (a training room where 45 students could be trained). Training methodology requires some space in the middle of the room for conducting student activities.
  - b. Space for the career counsellor/ trainer who would be available in college on days of training.





# TECHNOSERVE

BUSINESS SOLUTIONS TO POVERTY

- c. Availability of classroom to conduct refresher sessions before the pre placement begins in the months of Dec-Feb
- d. Projector and speakers on need basis which are required to conduct few video based sessions.
- e. Require college support to conduct a Parent engagement session in the college premises.
- f. Provide 100-200 students for training whom TechnoServe will screen.

Upon a request by AAPL for this support, **Patuck Gala College of Commerce and Management** has agreed to support and provide the appropriate assistance to AAPL, as mentioned below. Based on the above, this MOU lays out immediate next steps to be taken by both parties.

### AAPL agrees to -

1. Conduct Orientation sessions to make students are aware about the program and register their interest.
2. Engage with students and form batches based on selection criteria for conducting the training program.
3. Conduct the Employability Skills training program in College premises.
4. Provide career counselling support to students enrolled in this program.
5. Facilitate further linkages with vocational training partners and employers for interested students.
6. Bi weekly placement reports and monthly placement reports of students linked to job opportunities will be provided to the college once placement activities commence.
7. Helpline facility will be provided to the students to address their queries during training, post training and post placement.

### Patuck Gala College of Commerce and Management agrees to -

1. Make classroom(s) available to train students in batches of 40-45, which should be ideal to cover 2 batches per day. If more students express interest for this period, we may create another batch after this batch. The classroom should be equipped with board and AV system when required.
2. Make table space available for career counseling.
3. Providing one contact point who could be approached for any support (student engagement) related to this program.
4. This MOU is neither a contract, nor is it legally binding in any way, nor does it commit any financial expenditure from or for either party.

Signed:

Name: Mr. Punit Gupta  
Country Director,  
TechnoServe

14/07/2018



**I/c Principal**  
**Patuck - Gala College of**  
**Commerce & Management**  
Principal, Santacruz (E), Mumbai-400 055  
Patuck Gala College of Commerce Management

14/07/2018

**SOCIAL RESPONSIBILITY COLLABORATION**  
**MEMORANDUM OF UNDERSTANDING**

**For Participation in Social Service Programs**



and



**INDIAN DEVELOPMENT FOUNDATION**  
(formerly Indian Leprosy Foundation)

Regd. Off. : L 10/ 3 & 4, Jal Ratan Deep, Bangur Nagar, Goregaon (West), Mumbai 400 104  
Tel : 022 - 2876 2008/ 2876 3008 \* Email : idfmumbai@gmail.com \* www.idf.org.in

*IDF - A National NGO committed to Health, Education & Development  
IDF is dedicated to develop India !*

*Meeta*

**I/c Principal**  
**Patuck - Gala College of**  
**Commerce & Management**  
**Santacruz (E), Mumbai-400 055**



**Students Social Responsibility (SSR)**  
**Memorandum of Understanding**

This Memorandum of Understanding (MoU) is between

**INDIAN DEVELOPMENT FOUNDATION**  
and

**PATUCK-GALA COLLEGE OF COMMERCE & MANAGEMENT**

Indian Development Foundation (IDF) (formerly Indian Leprosy Foundation) [L 10/3 & 4 Jalratan Deep, Bangur Nagar, Goregaon (West), Mumbai 400104] is a leading National NGO involved in Health (Leprosy, TB, HIV-AIDS, Cancer, Blindness). Education (Education for the Poor/ handicapped) and Development (Development of rural villages/ urban slum areas). IDF is a Public Charitable Trust registered with the Charity Commissioner, Mumbai (Registration No. F-10540). IDF has its Southern Region Office at Chennai [6/PP1, School Street, Mogappair West, Chennai 600 037]

Patuck-Gala College of Commerce & Management is a premium institute imparting quality education in the sector of Commerce & Management

With the relentless efforts of dedicated and competent faculty, up-dated curriculum, innovative methods of instructions and sturdy support of management, it has emerged as a center of academic excellence and attracting students from all over India

**Terms / Conditions / Duties and Responsibilities:**

Patuck-Gala College of Commerce & Management shall undertake to perform the following:

1. The students shall work under the guidance and instruction of IDF representatives/ their Partner Project heads located in Mumbai and neighboring districts, as applicable.
2. The college shall allocate approximately maximum students to undertake in social service activities.
3. The students shall work on a purely voluntary basis and to the satisfaction of IDF team.
4. The students shall participate in awareness programs, resource generation, social marketing, service to the sick / poor students, training and development of students through IDF's Student Leadership Program and allied areas on the basis of training given by IDF.

*Meeta*  
I/c Principal  
Patuck - Gala College of  
Commerce & Management  
Santacruz (E), Mumbai-400 055





Indian Development Foundation shall undertake to perform the following:

1. Before initiating any project/s or programs, **IDF** shall ensure grant of permission from all statutory / local body and Authorities.
2. A group of students according to their strengths and skills shall be prepared and an activity plan and schedule shall be prepared mutually by both the parties.
3. The duration of programmes shall be worked out in consultation Patuck-Gala College of Commerce & Management and **IDF** shall collaborate in drawing up the time-tables to suit mutual convenience.
4. **IDF** shall train individual groups on their selected activity and supervise the student activities in conformity with agreed plans.
5. **IDF** shall train the students on a purely voluntary basis.
6. **IDF** will impart free of cost training to volunteers on areas like leadership, communications, writing, news-gathering, report-writing, editing, resource mobilization, social marketing, teaching, health awareness programs and ensure that they produce good results in their areas of choice.
7. **IDF** team will keep the students updated and involve/ invite them for social programs/ schedules like imparting basic education to poor and underprivileged children, development of children by exposure to scientific temper, clean India Program, Adult Education Program, Women Empowerment Program, organizing Self-Help groups, etc.
8. **IDF** team will train the students on resource building/ social marketing initiatives.
9. **IDF** shall also participate in the social events/ programs of the college which are falling within the objectives of the Foundation and mutually agreed upon.
10. Participating students/ faculty will be awarded with Certificates and Honors by **IDF** from time to time and/ or as per the nominations by the college authorities.
11. The College will be awarded with a Certificate and a Memento.

Both parties to this Memorandum agree to develop common reporting instruments wherever possible. In any event, they intend to confer on the development of formats of various elements of respective systems of implementation.

Both parties shall safeguard the use and access of information to which the services provided or arranging for services shall not use or release any reports, data or other information in accordance with the rules and regulations of both the institutions. Such information shall be used only to assure proper planning, coordination, monitoring and administration of performance under this agreement, and permit the transfer of records to another, for the purpose of continuing services, with appropriate approval from the authority concerned.

*Meeta*  
I/c Principal

Patuck - Gala College of  
Commerce & Management  
Santacruz (E), Mumbai-400 055



**Validity and Renewal:** This MoU shall be effective from the date of the execution of this MoU and shall continue to be operative unless terminated by any party after a giving a notice period of 1 month via email or letter to the other party.

The MoU is non-legally binding between the Parties.

Any notice to the other Party shall be in writing and in English.

We mutually agree for the participation in Student Social Responsibility Program and to the terms outlined above.



*Handwritten signature of Dr. Narayan AB Iyer*

**For INDIAN DEVELOPMENT FOUNDATION**

*Dr. Narayan AB Iyer, CEO*

**PATUCK-GALA COLLEGE OF COMMERCE & MANAGEMENT**

*Handwritten signature of Principal*  
*17/07/18*

**I/c Principal**

**Patuck - Gala College of  
Commerce & Management**

**Santacruz (E), Mumbai-400 055**

**Date : 2018-19 & 2019 - 20**





# INDIAN DEVELOPMENT FOUNDATION

(Formerly Indian Leprosy Foundallon)

(Registered under Societies Registration Act 1950 and the Bombay Public Trusts Act 1950  
Donations eligible for deductions under Sec. 80-G of Income Tax Act)

Regd. Off.: L10/3 & 4, Jal Ratan Deep, Bangur Nagar, Goregaon (West), Mumbai - 400 104  
Tel : +91-22-2676 2008 / 2076 3008 + Email: info@idf.org.in + idfindia@gmail.com

33  
Years of  
Humanitarian  
Service

IDF - Organization in Special Consultative Status with the UN's ECOSOC since 2012

February 01, 2018

Mission eW2K - (eWaste to Knowledge - Electronic Waste Disposal Management)

Dear and respected Sir/ Madam I

Season's Greetings and Best wishes I

We write this with confidence that your goodself will extend your patronage to the IDF's humanitarian causes and support us generously

IDF is successfully runing a project Mission W2K, a drive to collect old newspapers/ books to support IDF Bal Gurukul projects in India. IDF launched eW2K In October 2017, a drive a collect electronic waste materials and we have successfully installed eWaste Bin in different locations.

India is the fifth largest producer of electronic-waste. Annual e-waste production is about 18.55 lakh tonnes and is growing at 25%. Mumbai is on top with 1.2 lakh tonnes.

Only 2.5% of India's total e-waste gets recycled. Over 95% of e-waste is managed by the unorganized sector and scrap dealers. Without proper recycling the dismantling of this waste creates loss of natural resources, damage to environment and harm to the health of those who handle it. About 5 lakh child labourers are engaged in the unorganised e-waste sector.

Common e-waste from OFFICES & RESIDENTIAL COMPLEXES includes discarded computer monitors, motherboards, cathode ray tubes, printed circuit boards, mobile phones and chargers, compact discs, headphones, Compact Fluorescent Lamps (CFL - tube lights), mercury vapour lamps and also television sets, air conditioners, and refrigerators.

IDF provides pick up services for e-waste for its safe and proper disposal in government approved facilities.

INDIAN DEVELOPMENT FOUNDATION (IDF) (formerly Indian Leprosy Foundation) is a leading national NGO committed to Health, Education and Development. We have an excellent track record of 33 years of humanitarian service.

We request you to place IDF eWaste Box in your esteemed organization/ complex. There is a fixed one time cost for the eWaste Bin which is Rs.6000/=. The amount is accepted as donation to the Foundation. We will have the eWaste Bin delivered to your office once you make the donation. We will arrange to have the eWaste picked up and disposed on a regular basis. The contact person is Sanjith Nambiar @ 8419953620. IDF - 022-26762008/3008.

We look forward to you kind participation in this social responsibility initiative. Regards and best wishes,

Yours cordially,

Dr. Narayan B. Iyer

CEO, IDF (+91-9819131388)



www.idf.org.in

IDF - A National NGO committed to Health, Education & Development.  
IDF is dedicated to develop India!  
IDF - Organization in Special Consultative Status with the Economic and Social Council since 2012

I/e Principal  
Patuck - Gala College of  
Commerce & Management  
Santa Cruz (E), Mumbai-400 055

Dear Principal  
Kindly sanction  
the below  
mentioned amount  
of Rs.6000/- towards  
E-waste Mgmt.  
bin

Raj  
Renuka V.  
IQAC.

OK  
Meete  
29/8/18

ok  
ad

Meete

Indian Development Foundation (IDF)

Here are IDF Credentials at a glance and also see the attachments.

Registered Societies Registration Act.  
Regn No. 381 – dt. 16-5-1985

Registered under Charity Commissioner  
F-10540 (Mumbai) – dt 18-7-1985

Under Sec. 12A of Commissioner of Income Tax  
INS/24815 dt 2-12-1985

Under Sec. 80G of Income Tax Act  
TR/ 24815 dated 02/12/1985  
DIT(E)/MC/80-G/1295/2007/2008-09 validity in perpetuity

PAN Number : AAT10249R

TAN Number : MUM103850A



*M. S. Patuck*  
1/5/15  
I/c Principal  
Patuck - Gala College of  
Commerce & Management  
Santacruz (E), Mumbai-400 055



महाराष्ट्र MAHARASHTRA

2018

TS 268355

सचिव महाराष्ट्र राज्य  
स्वकोषागार अंशकारी  
राजगड

30 JAN 2019



स्वकोषागार अंशकारी  
राजगड

आड पत्र - २/Annexure-II  
मुद्रांक विक्री नोंद अनुक्रमांक ..... 67358 दिनांक 1-2-19  
दस्तावा प्रकार ..... २२१८  
सिद्ध करणाऱ्याचा नाव .....  
मुद्रांक विक्रीत घेणाऱ्याचा नाव ..... जयदीप सोहनराव  
दुसऱ्या पक्षधारकाचे नाव .....  
हाले असल्याचे नाव ..... रोहीत पाटील  
मुद्रांक शुल्क रक्कम ..... 1-1  
परवाना मुद्रांक विक्रीसाठी कोणतेही शुल्क देण्यात येणारे  
मुद्रांक विक्रीत घेणाऱ्याचे नाव .....  
या कार्यासाठी ज्यांना मुद्रांक जारी करणेसाठी त्यांचे कार्यासाठी मुद्रांक जारी करण्याबाबत ६ पर्याय प्रकल्प बंद करणेबाबत

Memorandum of Understanding (MOU)

Between

PatuckGala College Of Commerce & Management  
Patuck campus, 100 Nehru road,  
RustombaPatuckmarg, Vakola bridge,  
Santacruz East Mumbai-400 055  
And

Garware Institute of Career Education & Develoment, University of Mumbai



*Handwritten signature*

I/c Principal  
Patuck - Gala College of  
Commerce & Management  
Santacruz (E), Mumbai-400 055

Patuck - Gala College of Commerce & Management is registered as a Public Trust under the Bombay Public Trust Act, 1950 and having its registered office at Patuck campus, 100 Nehru road, Rustomba Patuckmarg, Vakola bridge, Santacruz East, Mumbai-400 055 (hereinafter referred to as 'PGCCM' which expression shall, unless repugnant to the context thereof, be deemed to mean and include its successors-in-interest and assigns).

and

"Garware Institute of Career Education & Development" University of Mumbai is an educational institute having its registered office at Vidyanagari, Kalina, Santacruz (E), Mumbai 400 098 (here in after referred to as GICED, which expression shall, unless repugnant to the context thereof, be deemed to mean and include its successors-in-interest and assigns).

In this PGCCM and GICED individually are referred to as 'Party' and collectively as "Parties"

**Objectives and background :**

GICED has received fund from AIF to provide skill training to Economically Backward Students. The Courses for which grant has been received are -1) Store Ops Assistant 2) Travel Reservations. The Institute desires to run these courses in their Institute so they required mobilization support from Patuck - Gala College of Commerce & Management.

Now, PGCCM & the GICED Institute has decided to enter into this agreement and it is hereby agreed by and between the parties as follows.

**Patuck - Gala College of Commerce & Management's Role:**

1. We will provide upto 25 students for AIF MAST program running at GICED.
2. Will allow them for Internship of 4 to 6 Months.


**Institute Role :**

1. The GICED will train the students in Travel reservations, & Retail store operations.
2. They will grant Rs. 750 per student to PGCCM.


**General :**

1. The payment will be done after the admission and submissions of the forms duly filled.
2. Ms. Shilpa Borkar(9870033355) and Mr. Chetan Somkuwar (8878312443) will be contact person of PGCCM and the GICED respectively.
3. The Institute will pay 100% on completion of enrolments & submission of documents.
4. Taxes if any will be borne by the respective parties.

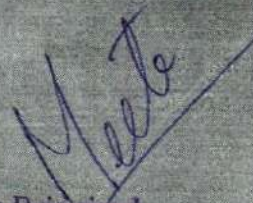
For Patuck - Gala College of Commerce & Management

  
Dr. (Mrs.) Megha Pathade  
I/C Principal, Patuck - Gala College of Commerce & Management

For Garware Institute

  
Dr. Medhia Taplawala  
I/c Director, GICED



  
I/e Principal  
Patuck - Gala College of  
Commerce & Management  
Santacruz (E), Mumbai-400 055

AGREEMENT  
BETWEEN  
PATUCK-GALA COLLEGE OF COMMERCE & MANAGEMENT  
AND  
SUJAYA FOUNDATION

This Agreement is made and entered into at Mumbai on August 1, in the year 2017,  
between:

1. **Patuck-Gala College of Commerce & Management,**  
registered under the Bombay Public Trust Act, 1950, under Registration No. E-619  
(B)

2. **Sujaya Foundation,** established in 2002, registered under the Bombay Public  
Trust Act, 1950, under Registration No. E-20244 (hereinafter referred to as "SF",  
which expression shall, unless it be repugnant to the context or meaning thereof, be  
deemed to include its successors and permitted assigns), having its office at 401-A  
Lotus House, New Marine Lines, Mumbai – 400 020

Each of Patuck-Gala and SF shall be individually referred to as the "Party" and both  
Patuck-Gala and SF are hereinafter collectively referred to as the "Parties".

**WHEREAS:**

Patuck-Gala College an educational institution

(A) SF has been engaged in providing education to the under-privileged youth by  
incorporating the best pedagogical practices at an Elementary as well as an Advanced



I/c Principal  
Patuck - Gala College of  
Commerce & Management  
Santacruz (E), Mumbai-400 055

Level and attempts to bridge the gap for its students between education and employment.

(B) Patuck Gala and SF have agreed to collaborate with each other in undertaking and managing the Program and have therefore arrived at an agreement as appearing hereinafter.

**NOW THIS AGREEMENT WITNESSETH AND IT IS HEREBY AGREED BY AND BETWEEN THE PARTIES HERETO AS FOLLOWS:-**

**1. PROGRAM – Patuck-Sujaya English Immersion Program**

The Program proposed – Patuck- Sujaya English Immersion Program to be undertaken jointly by Patuck-Gala and SF is for providing English Communication exposure with an aim to equip the youth to have better employable skills. The Program will be jointly undertaken by the Parties at Patuck-Gala College premises at Patuck Campus, 100 Nehru Road, Rustomba Patuck Marg, Near Vakola Bridge, Vakola, Santacruz (East), Mumbai, 400 055.

The term of this Program shall be for a period of 3 (three) months from August 2017 up to November 2017. Based on the success and mutual interest of both the parties the program can be extended.

**2. GUIDING PRINCIPLES**

- (i) Patuck Gala College will provide one classroom to conduct the classes.
- (ii) SF will deploy its own specialized staff for training the students.
- (iii) SF will also provide the salary of the deployed staff



*Meeta*  
**I/c Principal**  
Patuck - Gala College of  
Commerce & Management  
Santacruz (E), Mumbai-400 055

*M*



- (iv) SF will charge students a nominal amount of fees of INR 600 for an overall period of 3 months. The objective is to encourage co-payment to instill a sense of responsibility among students
- (v) Furthermore, SF will share 50 % of the revenue earned through the fees collected from students, with Patuck-Gala College
- (vi) The program will cater to the First Year, Second Year and Third Year students.
- (vii) SF will not pay any rent and electricity for the premises used.

### 3. ROLES AND RESPONSIBILITIES OF THE PARTIES

The Parties here to agree that the roles and responsibilities of each of the Parties in relation to the Program shall be as under:-

- (i) Patuck Gala College
    - a) It shall provide adequate space for conducting classes.
    - b) It shall be responsible for the maintenance and upkeep of the said premises.
    - c) It shall ensure security of these rooms at all times.
    - d) It will not make any cost recoveries from SF for activities listed above (these include maintenance and others)
  - (ii) SF
    - (a) It shall provide skill building sessions in terms of English Communication.
    - (b) It shall disseminate the information of the program to the students.
    - (c) It shall provide the managerial expertise and staff for setting up the training program. It will be responsible for the smooth running of the program.
    - (d) It shall provide the syllabus and pedagogy for the course to be conducted.
- These will remain the property of SF.

*S*



*Meele*  
I/c Principal  
Patuck - Gala College of  
Commerce & Management  
Santacruz (E), Mumbai-400 055

*MZ*

- (e) It shall conduct two hours sessions for four days a week: Monday to Thursday.  
(f) SF can charge students with nominal amount as fees, which is disclosed to Patuck Gala College.

#### 4. COOPERATION

On the signing of this Agreement, the Parties shall cooperate in respect of the Program in the following manner to ensure successful fulfillment of the Program:

- (a) On going co-operation from both Patuck-Gala staff and SF staff  
(b) Communications and notices between Parties shall be sent to the following parties:

I. Patuck - Gala College of Commerce & Management

TO: Dr. Meeta Pathade meeta.pathade@patuck.edu.in

Patuck Campus,  
100 Nehru Road,  
Rustomba Patuck Marg,  
Near Vakola Bridge, Vakola,  
Santacruz (East), Mumbai, 400 055.

#### II. SUJAYA FOUNDATION

TO: Ms. Sujaya Shetty sujaya.raai@sujayafoundation.org

CC: Mr. Ashish Seth ashish.seth@sujayafoundation.org

Address: 401-A, Lotus House, Next to Liberty Cinema,  
New Marine Lines, Mumbai - 400020

Phone: + 91 22 22078490

Email: sujayafoundation@sujayafoundation.org  
sujaya.raai@sujayafoundation.org

8



*Meeta*  
I/c Principal  
Patuck - Gala College of  
Commerce & Management  
Santacruz (E), Mumbai-400 055

MM

5. In case of any dispute or difference between Patuck - Gala College and SF the same shall be resolved by and between the Parties by mutual talks between the Parties hereto and if deemed necessary with the assistance of mutually agreed persons. If however such dispute or difference is not settled within 30 days of the first mutual meeting for settlement and there have been at least four such meetings during that period, then if such dispute/difference is still not resolved the Agreement between the Parties hereto as contained herein shall come to an end and thereupon neither Party shall have any claim against one another.

**SIGNED AND DELIVERED** )  
by the within named Patuck-Gala College )  
by the hand of its authorised signatories )  
Dr. Meeta Pathade )  
in the presence of Deepthi Sadvelkar )

Meeta  
Sadvelkar  


**SIGNED AND DELIVERED** )  
by the within named SUJAYA )  
FOUNDATION (SF) )  
by the hand of its authorised signatories )  
Ms. Sujaya Shetty )  
in the presence of Ashish Sethi )

Sujaya Shetty  


Ashish



Meeta  
**I/c Principal**  
Patuck - Gala College of  
Commerce & Management  
Santacruz (E), Mumbai-400 055



Patuck Polytechnic Trust's (Estd.: 1932)

# Patuck-Gala College of Commerce & Management

(Affiliated to University of Mumbai vide letter No. Aff/Recog/372/dt. 12-08-02)  
Re-accredited with B++ grade by NAAC (2.77 CGPA)

**A. J. Patuck**  
Chairman

**Mrs. Bakul Anklesaria**  
Hon. Secretary

**Dr. (Mrs.) Meeta Pathade**  
I/c Principal

Ref No: PGCM/LIB/321/2017

Date: 9<sup>th</sup> October, 2017

To  
The Principal/Librarian  
Public Night Degree College  
Vakola, Santacruz (East),  
Mumbai-400 055

Sub: Proposed Agreement for Inter-Library Loan facility

Patuck-Gala College of Commerce & Management proposes a Memorandum of Understanding ("MoU") with your esteemed College for an agreement of Inter-Library Loan facility. It is understood that our pact will be based on mutual understanding and advantage.

The terms and conditions are mentioned hereunder:

1. Four books can be issued at a time.
2. Books will be allowed to issue for one month.
3. Days can be extended of the issued books as per the requirements.
4. Prior intimation of three days is compulsory for extension.
5. Lending includes books, journals, magazines, DVDs, Audio, Videos, CDs and others.
6. Photocopy service of any resource(s) will be provided.
7. In case of books lost, the borrower will replace it with the new book or pay for the cost of the book to the issuer.
8. Books to be returned in the same condition they were issued in.

In anticipation of your kind support and cooperation.

Warm regards

*Meeta*  
*9/10/17*  
**Dr. (Mrs.) Meeta Pathade**  
I/c Principal

Patuck - Gala College of  
Commerce & Management  
Santacruz (E), Mumbai - 400 055



*Jamf.*  
Principal  
**Public Night Degree College**  
Hind Nagar, Vakola, Santacruz (E),  
Mumbai - 400 055.

**Memorandum of Understanding (MOU)**

**Between**

**Garware Institute of Career Education & Development, University of Mumbai  
And**

**Patuck Gala College Of Commerce & Management**

Patuck campus, 100 Nehru road,  
Rustomba Patuckmarg, Vakola bridge,  
Santacruz East Mumbai-400 055

**Patuck Gala College Of Commerce & Management** is registered as a Public Trust under the Bombay Public Trust Act, 1950 and having its registered office at Patuck campus, 100 Nehru road, Rustomba Patuckmarg, Vakola bridge, Santacruz East Mumbai-400 055

**And**

"Garware Institute of Career Education & Development" University of Mumbai is an educational institute having its registered office at Vidyanagari, Kalina, Santacruz (E), Mumbai 400 098 (here in after referred to as **GICED**, which expression shall, unless repugnant to the context thereof, be deemed to mean and include its successors-in-interest and assigns).

In this **Patuck Gala College Of Commerce & Management** and **GICED** individually are referred to as 'Party' and collectively as "Parties"

**Objectives and background :**

GICED has received fund from AIF to provide skill training to Economically Backward Students. The Courses for which grant has been received are -1) Store Ops Assistant 2) Travel Reservations 3) Jewellery designing. This is the Second year that the Institute is conducting this courses & desires to take it to others and like minded institutions. The institute has decided to enter into an agreement to Patuck & its is hereby agreed by and between the parties as follows.

**Patuck Gala College Of Commerce & Management Role:**

1. Patuck Gala College Of Commerce & Management will provide 15 students for MAST program running at GICED.

**Garware Institute Role :**

1. The GICED will train the students in Travel reservations, Jewellery designing & Retail store operations.
2. They will grant Rs. 750 per student to Patuck Gala College Of Commerce & Management.

**General :**

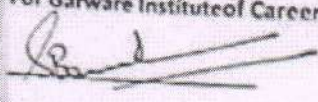
1. The payment will be done after the admission and submissions of all the 50 forms dully filled.
2. Ms. Megha Nair (9773234078) & Ms. Shilpa Borkar (9870033355) and Mr. Chetan Somkuwar (9878312443) will be contact person of Patuck Gala College Of Commerce & Management and the GICED respectively.
3. The Institute will pay 100% Payment on completion of target.
4. Taxes if any will be borne by the respective parties.

**I/c Principal**  
**Patuck - Gala College of**  
**Commerce & Management**  
Santacruz (E), Mumbai-400 055



IN WITNESS WHEREOF THE PARTIES HERETO HAVE SET AND SUBSCRIBED THEIR RESPECTIVE HANDS TO THESE PRESENTS ON THE DAY, MONTH AND YEAR HEREIN WRITTEN:

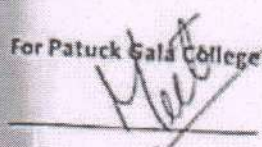
For Garware Institute of Career Education & Development



Ms. Shilpa Borkar  
Asst Director, Garware Institute of Career Education & Development



For Patuck Gala College Of Commerce & Management



Dr. Meeta Pathade  
I/C Principal, Patuck Gala College Of Commerce & Management

Date : 10<sup>th</sup> November, 2017



**I/c Principal**  
Patuck - Gala College of  
Commerce & Management  
Santacruz (E), Mumbai-400 055



Academic – Industry MoU between  
Patuck-Gala College of Commerce & Management, Santacruz (E), Mumbai  
&

Maharashtra Chamber of Commerce, Mumbai. Estd 1927. Apex Industry body of State  
(Second Party).

M O U

1. Parties involved and PURPOSE of MoU.

The aim of this MoU is primarily to establish terms of collaboration and cooperation, under which both parties seeking the MoU -

FIRST PARTY –

Patuck-Gala College of Commerce & Management, Address: Patuck Campus, 100, Nehru Road, Rustomba  
Patuck Marg, Vakola Bridge, Santacruz (E), Mumbai: 400 055, Maharashtra (www.patuck.edu.in)

and

SECOND PARTY –

Maharashtra Chamber of Commerce, Industry & Agriculture, office – 6<sup>th</sup> floor, Oricon  
House, K Dubhash Road, Opp Lion Gate, South Mumbai. (www.MACCIA.org.in)

May perform collaborative efforts in the areas of mutual educational interests & the organizations goals.

Many statistics and also Directorate of Tech Education, Govt of Maharashtra report indicate that there are increased instances of low quality education (Annexure 1) and environment leading to unsocial activities by educated youth. Many credible studies show that depression, suicides, white-collar crimes are increasing (Annexure 2).

Every youth would like to transform themselves into a productive, ethical person. Many studies indicate that they rarely get mentorship in their lives to achieve that worthy goal. This is well-researched, background information on which this MoU is formed between above two parties.

Maharashtra Chamber of Commerce (MACCIA), Estd 1927, has affiliations of Maharashtra's most regional industry bodies and individual business establishments representing credible industry views. Since 1927 Maharashtra Chamber is championing the cause of trade & industrial development. Chamber: through it's approximate 2,900 members; has indirect membership of over 5 lakh business establishments. This membership is of broad nature; of professionals, business owners, industry owners, manufacturing, IT, architect firms, services industry, Retail, farmers, agro-industry owners etc. representing broad exposure to every type of industry of country. Maharashtra Chamber has strong connect with international chamber's too and also with business's around the world.

All efforts of this MoU will be focused upon making students industry-ready (as per industry's expectations from students), developing entrepreneurship, of instilling innovative spirit leading to

I/c Principal

Patuck - Gala College of  
Commerce & Management  
Santacruz (E), Mumbai-400 055

Institute & Maharashtra Chamber of Commerce MoU

Page 1 of 8



innovations, developing a champion's attitude in each student. This is expected to be done as per consultation of and by active participation of Maharashtra Chamber of Commerce, Industry & Agriculture. Maharashtra Chamber and its expertise derived from interacting with productive, output focused industry; will actively work with **First Party** for designing and conducting various activities **aimed at development of all stakeholders (Students, Staff, Industry).** (List of things to be planned as in Annexure 3)

## 2. AREAS OF COLLABORATION.

The following areas were concluded upon after deep deliberations with industry players.

**Efforts of the MoU will be for creating a long-term positive behavioral change in students, staff of institute. For this following steps will be planned and executed as per Advisory committee meetings of this MoU.**

**2.A** - Providing industrial visits, training, internship and campus placement to the students of First Party.

**2.B** - **Focus and planning of activities that would lead to holistic development of the students.** To update students & faculty with latest industry practices through workshops hosted by First Party, Second Party will conduct **Academic - Industry interaction activities, namely** - yearly expert lecture, certificate courses, training workshops & programs under Continuous Education Programs (CEP), need-based programs, & skill development programs. Detailed list of topics to be taught is shared as **Annexure 2** of this document.

**2.C** - Industry affiliates can form a separate MoU for consulting services of the Institute's faculty with over 10 years of research experience.

**2.D** - Extending support for the nomination of industrial experts in the syllabus committee formed for syllabus revision as and when required by/applicable to the individual department of **First Party.**

**2.E** - (Maharashtra Chamber) Second Party will give live projects or research projects each year to students of this institute to carry out joint research activities or projects.

**2.F** - Second party will extend the support to establishing the industry supported/sponsored laboratory, Center of Excellence in the college (to be done as separate MoU between Second Party recommended industry and First Party) on approval from the respective department in the institute.

**2.G** - **Support And Active participation in activities of finishing school in the campus for the students of First Party as well as students of nearby Institutes.**

**For high Quality professional output from all workshops scheduled under MoU, nominal charges will be borne by First Party for successful conduction of workshops, with spelled out purpose as in Advisory Committee meetings.**

**2.H** - Second party will extend support for launching industry award/scholarship to the deserving students of the First Party.

**2.i** - executing other activities of mutual benefit in line with vision and goals of both Parties.

**Minimum two activities shall be conducted in an academic year.** Terms of reference in respect of the activities to be done (such as scope and Size of the activity, terms of payment, logistics to be made available) shall be decided explicitly ahead of the activity, **on case to case basis by exchanging e-mails about it, based on this MoU's Advisory committee guidelines.**

**For all the activities planned, due care of safety of people and due care of learning facilities provided will be maintained.**

Point 3.

*Meeta*  
**I/c Principal**  
Patuck - Gala College of  
Commerce & Management  
Santacruz (E), Mumbai-400 055

Institute & Maharashtra Chamber of Commerce MoU



Page 2 of 8



### Implementation Methodology -

Advisory/Review committee should be formed consisting of three senior members from each party to take review of the activities and terms of reference. **This committee should meet/discuss at least twice in the year and plan activities envisaged.**

### First Party Advisory/Review Committee Names -

(This mention also would mean that names written here will regularly interact and brainstorm for improving output of First Party Education set-up and the people mentioned here are empowered to make decisions on behalf of FIRST PARTY in MoU meetings)

Sr No	Name	Mail Id	Mobile No	Designation
1.	Dr. Meeta Pathade	meeta.pathade@patuck.edu.in	9167232152	I/C Principal
2.	Mrs. Priti Surve	priti.surve@patuck.edu.in	9987693843	Vice Principal
3.	Mr. Prashant Kokane	prashant.kokane@patuck.edu.in	9821326756	Jt. NAAC Co-ordinator

### Second Party Advisory/Review Committee Names-

(This mention also would mean that names written here will regularly interact and brainstorm for improving output of Education set-up and the people mentioned here are empowered to make decisions **on behalf of Second Party** in MoU meetings, in line with vision and policies set by Chamber of Commerce).

Sr No	Name	Mail Id	Mobile No	Designation
1.	Smt Geeta Curumsey			Entrepreneur
2.	Shri Ram Surve			Entrepreneur
3.	Shri. Samir Dudhgaonkar	sameergd@gmail.com	98 202 30 402	Vice President of Chamber of Commerce. Entrepreneur.

### Action Committee Members-

Sr No	Name	Mail Id	Phone No	Which Party of MoU?
1.	Mr Anup Misal Mr Prabhakar	anup@maccia.org.in INSTITUTE MOU	Cell: 8291 277 117 Tel: +91 22 6739 5804 (D 820 8300 825)	Second Party
2.	Mrs. Renita Vazirani	renita.vazirani@patuck.edu.in	9920660522	First Party ( Institute)

ADVISORY COMMITTEE MEETINGS HAVE TO SPELL OUT IN DETAIL WHAT THEY WOULD LIKE ACTION COMMITTEE TO EXECUTE in minutes of meeting to be finalized in each Advisory committee meetings itself.

IT IS HEREBY CATEGORICALLY MENTIONED THAT ONLY ABOVE IDENTIFIED ACTION COMMITTEE WILL COMMUNICATE WITH EACH OTHER FOR IMPLEMENTATION as per minutes of Advisory Committee Meeting.

Official Point of Contact (POC) will be sole action committee members for both parties, about scheduling meetings, communicating about events; as per minutes of the advisory committee meeting etc.

I/c Principal  
Patuck - Gala College of  
Commerce & Management  
Santacruz (E), Mumbai-400 055

Institute & Maharashtra Chamber of Commerce MoU



**Point 4 –**

**Logo Usage –** At all functions/literature related to this MoU activities, both party logos will be displayed with equal prominence. Both organizations will permit logos usage for such designs.

**Both action committee members will have to approve (in writing) any design to be printed or if any mention about this MoU is done anywhere by either parties.**

**Point 5 –**

**Validity & Administrative cost**

As administrative cost, ₹ 15,000/- per year excluding GST will be borne by First Party and paid to Second Party for the expert help/services rendered under MoU. **This MoU is valid for 5 years** and after which a detailed outcome focused review will be taken about continuance and further terms of operation based on experience.

**MoU Fee Cheque / DD Details –**

Cheque No/DD No –

Dated.

Bank Name -

Handed Over to (at MoU signing event)-

**Point 6 –**

**As professional practice, First Party is not expected to directly engage with any Second Party nominated persons (nominated for conducting any of various Activities under this MoU); as resource person after the Second Party Activity is completed.**

**There must be a 2 year gap after last date of the expert finishing an activity at institute before institute can invite any chamber nominated expert directly.**

**Governing laws and arbitration-**

This MOU shall be construed and governed by the laws of India. Any controversy or claim arising out of or related to this MoU or breach there of shall be settled by arbitration, to be held in Mumbai as in accordance with the rules of the arbitration and conciliation Act 1996.

**Point 7 –**

**Confidentiality, Intellectual Property Rights will be perfectly maintained for efforts under this MoU, as stipulated in laws of the land.**



*Meeta*

**I/c Principal**

**Patuck - Gala College of  
Commerce & Management  
Santacruz (E), Mumbai-400 055**



**SIGNING AUTHORITY-**

FIRST PARTY.		Second Party.	
Dr. Meeta Pathade I/C Principal First Party.	<i>Meeta</i> 21/04/18 Sign- <i>Dr. Meeta Pathade</i>	Maharashtra Chamber.	<i>Amol</i> Sign- 21/04/18.
Stamp 	I/C Principal Patuck - Gala College of Commerce & Management Santacruz (E), Mumbai-400 055	Stamp	
Witness:		Witness:	
Dr	<i>Amol</i> Mrs. Priti Surve	Maharashtra Chamber	<i>Amit</i> Amit Kamat Sr. vice president
Dr	<i>Amal</i> Dr. Tasfiya Shaikh	Maharashtra Chamber	<i>Amal</i> Amal Lodha vice president

*Meeta*  
I/c Principal  
Patuck - Gala College of  
Commerce & Management  
Santacruz (E), Mumbai-400 055



## Annexure 1

### Observations about Current Education System-

Following are main critical issues that impact the success ratio of individual students as well as the companies/Industries they join as manpower-

- low attendance in classrooms
- students are **more focused on money/job** and not inner talent/entrepreneurship
- **lack of** communication skills, confidence, self-esteem, leading to many organizational behaviour issues in business establishments
- **parents influence** students in careers that are lucrative rather than their child's inner god-gifted talents, leading to an unsatisfied and unfulfilling career of student
- many teachers have apathy towards being on critical edge about what it takes to inspire students for greatness
- Incorrect or outdated syllabus of every stream, this was also mentioned in New Education Policy (NEP) consultation document on higher education by Ministry of Human Resource Development, Govt of India
- Attitude of management of institutions' contributes to problems, which was also mentioned in DTE Report of "**Vacancies in professional courses & remedial action plan**".
- Most youth have an income expectation that is much higher than the ground reality of what starting jobs can offer. They might know the range of salaries they might get at graduation but are already upset about it in their minds and are not a constructive manpower when they join jobs.

### As industry, the following concern areas are identified in today's manpower:

- **Lack of original thinking (most of youth have herd mentality)**
- Lack of Focus & sincerity to do quality work (distracted due to social media)
- Lack of Soft Skills, Confidence (youth have ideas but lack confidence to speak out)
- **Lack of professional acumen (even letter drafting skills, critical thinking etc. are lacking)**
- Low Self Image & Morale of Candidates
- Lack of Interpersonal skills &
- **Weakening of ethical fiber.**

**High Attrition as a result of these.**

The imperative need to have an environment / mechanism designed to bring out:

- productive professionals
- having a zeal for excellence with
- a good character-base, coupled with
- strong value-systems and
- With a passion to give back to the society.

*M. S. Joshi*  
**I/c Principal**  
Patuck - Gala College of  
Commerce & Management  
Santacruz (E), Mumbai-400 055

Institute & Maharashtra Chamber of Commerce & Management



## Annexure 2-

### References-

1. <http://archive.indianexpress.com/news/study-says-india-most-depressed-country/822950/>
2. Corporate Depression Stat- <http://www.mbacrystalball.com/blog/2015/05/01/depression-causes-symptoms-treatment-india/>
3. <http://archive.indianexpress.com/news/crime-by-educated-people-on-the-rise/1187749/>
4. **Under-employed / Unemployed youth get depressed and are attracted to unsocial activities.** Source - Directorate of Technical Education, Government of Maharashtra Jan 2014 Report.
5. **In a UN Global Network India, Thought Arbitrage Research Institute and Grant Thornton report related to frauds, it was quoted that most companies are at risk of management frauds.** [http://tari.co.in/wp-content/uploads/2014/07/Corporate-Fraud -Risk-and-Challenges-Ahead.pdf](http://tari.co.in/wp-content/uploads/2014/07/Corporate-Fraud-Risk-and-Challenges-Ahead.pdf)
6. **“HOW PERVASIVE IS CORPORATE FRAUD?”** Alexander Dyck University of Toronto, Adair Morse University of Chicago, University of California at Berkeley, & NBER Luigi Zingales\* University of Chicago, NBER, & CEPR February 2013  
[http://papers.ssrn.com/sol3/papers.cfm?abstract\\_id=2222608](http://papers.ssrn.com/sol3/papers.cfm?abstract_id=2222608)
7. **Kroll: Global Fraud Report, 2013/14**  
[http://fraud.kroll.com/wp-content/uploads/2013/10/GlobalFraudReport\\_2013-14\\_WEB.pdf](http://fraud.kroll.com/wp-content/uploads/2013/10/GlobalFraudReport_2013-14_WEB.pdf)
8. **Globally, 85 per cent of the world’s young people live in developing countries, and an ever-increasing number of them are growing up in cities. by 2030, as many as 60% of all urban dwellers will be under the age of 18. All over the world, young people are finding it increasingly difficult to break into the labour market. Youth make up 25% of the global working age population, but account for 43.7% of the unemployed. This means that almost every other jobless person in the world is between the ages of 15 and 24.**

**The exclusion from the economic, political, and social life of their countries breeds disillusionment, hopelessness, and upheaval.**

**Research has found links between youth unemployment and social exclusion, and suggests that this may lead to political and social instability, and possibly to violence.** -Source – United Nations  
<http://unhabitat.org/urban-themes/youth/>

*Mee*  
**I/c Principal**  
Patuck - Gala College of  
Commerce & Management  
Santacruz (E), Mumbai-400 055



### Annexure 3

For best results, main activities proposed to be conducted (under this MoU) will be as follows.

The following list is concluded upon based on inputs by Chamber's Board of Studies comprising of HR professionals, Inspiring business owners.

- Industry visit in every semester.
- Invite in chamber events for students of institute – ensuring they get exposed to market trends as witness of Chamber organized events on various topics.
- Internships for 4th semester and later students.
- Live projects for students of institute.
- Personality testing of all students.
- Counselling of all students in each semester. This is must for helping student iron out flaws in his personality.
- Hand-holding and Mentorship of students.
- Expert Lecture for all classes.
- Interaction with all faculties, parents, Trustees with Chamber nominated experts for sensitization about today's market.
- Life Skills Workshops.
- Technical Workshops. Basic as well as Advanced topics. Planned in a periodic manner for overcoming challenge of out-of-date syllabus.
- Entrepreneurship Workshops. Ensuring over 50% of students become business owners
- Faculty Development Workshops in each semester. (Since faculty also need to become expert in cutting-edge concepts of empowerment of individuals.)

Making sure each student is an expert on following topics – ensuring student's last-mile employability.

Communication Skills, Verbal/ Non-Verbal	Stress Management, Crisis Management
Grooming	Study Techniques and Time Management
Listening	Leadership – Basics and Advanced skills
Letter drafting	Presentation skills
Team Work basics	Public Speaking Skills
Negotiation / persuasion	Managing difficult conversations
Business etiquette	Diplomacy
Interview Skills ( Group Discussion, interview tips)	Motivating people/team's Skills
Change Management	Enthusiasm
Writing Reports and Project Planning.	Critical Thinking.

And any additional topics decided in Advisory Committee meetings of this MoU.



**TECHNOSERVE**  
BUSINESS SOLUTIONS TO POVERTY

This document constitutes a Memorandum of Understanding (MoU) between **Ashwattha Advisors Private Limited (AAPL)** and **Patuck – Gala College of commerce and management, Santacruz- Mumbai.**

### Background

**Ashwattha Advisors Private Limited (AAPL)**, which is a wholly-owned subsidiary of TechnoServe Inc. has been awarded a grant by **CITI Foundation** to work on and implement a programme on “**Skill Set Enhancement and Employability Support for Youth in Urban Slums in Mumbai**”. AAPL has also successfully collaborated with **British Council** for building English language skill related to employability.

In this connection, AAPL intends to be associated and work closely with **Patuck – Gala College of commerce and management, Santacruz- Mumbai** to conduct personal and professional effectiveness training and career counseling sessions for the final year college students. Features of the program are as follows:

1. About 100 hour program including Personal effectiveness (goal setting, interpersonal relationships), Personal Finance, Professional effectiveness (how to choose right career option, how to apply for job, tools-CVs, Cover letter- etc.) and Professional English (effective communication with co-workers and customers)
2. Batch size of about 40 students approximately.
3. Sessions of duration 2 hours each to be conducted 3-4 days/week. Trainings to be conducted for 2 or more batch.
4. More trainers could be allocated to the college if there is interest from students.
5. Counsellor available on training days (by prior appointment) for providing career guidance to students who are enrolled in this program.
6. There is no cost for students to attend above mentioned training
7. Students would be provided a certificate on successful completion of course (Min attendance 80%)
8. Students would be further supported in facilitating linkages with the appropriate vocational training partners and employers

### For this purpose, AAPL requires support of the college in the following areas:

1. Facilitating discussions and engagement with the 2015 and 2016 pass out students and current third year degree students. This involves the following:
  - a. Assistance in Batch scheduling with ongoing Final year classes.
  - b. Support in allocating batches (of 40-45 students approximately) per trainer for optimum utilization of resources and training effectiveness
2. Infrastructure support for the following:
  - a. Training facility (a training room where 45 students could be trained). Training methodology requires some space in the middle of the room for conducting student activities.
  - b. Space for the career counsellor/ trainer who would be available in college on days of training.
  - c. Projector and speakers on need basis which are required to conduct few video based sessions.





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Upon a request by AAPL for this support, **Patuck – Gala College of commerce and management, Santacruz- Mumbai** has agreed to support and provide the appropriate support to AAPL, as mentioned below.

Based on the above, this MOU lays out immediate next steps to be taken by both parties.

**AAPL agrees to -**

1. Conduct Orientation sessions to make students aware about the program and register their interest
2. Engage with students and form batches for conducting the training program
3. Conduct the Personal and Professional Skills training program in College premises
4. Provide career counselling support to students enrolled in this program.
5. Facilitate further linkages with vocational training partners and employers for interested students.
6. Follow up reports of students linked to job opportunities will be provided to the college.

**Patuck – Gala College of commerce and management, Santacruz- Mumbai agrees to –**

1. Make classroom(s) available to train students in batches of 40-45, which should be ideal to cover 1batch per day. If more students express interest for this period, we may create another batch after this batch.
2. Make table space available to Counselor for the purpose of career counseling.
3. Providing one contact point who could be approached for any support (student engagement) related to this program.

This MOU is neither a contract, nor is it legally binding in any way, nor does it commit any financial expenditure from or for either party.

Signed:

Name: Punit Gupta  
Country Director,  
TecnoServe

.....13/.....9...../2016

Name: **Patuck - Gala College of Principal, Commerce & Management Patuck - Santacruz - Mumbai - 400 035 Gala College of commerce and management, Santacruz- Mumbai.**

.....13/.....9...../2016