



TNS INDIA FOUNDATION

This document constitutes a Memorandum of Understanding (MoU) between **TNS India Foundation (TNSIF)** and **Patuck Polytechnic Trust & Patuck Tech High School & Jr College** for a 2 year period between 2020-2022.

Patuck Polytechnic Trust & Patuck Tech High School & Jr College managed under the Patuck Management affiliated to the **University of Mumbai, Mumbai, Maharashtra**, managed by Patuck Polytechnic Trust registered under the **The Maharashtra Public Trust Act, 1950** and hereinafter referred to as “**The College**”, having PAN **AAATP3081C**, represented by its Principal, Mr./s. **Dr Meeta Pathade**

AND

TNS India Foundation, a charitable organization registered under section 25 of the Companies Act 1956 and having its registered office at B1-201, Centre Point, Opposite Bawla Masjid, 243A, N M Joshi Marg, Lower Parel (E), Mumbai-400 013, hereinafter referred as “**TNSIF**”, represented by its Director, Punit Gupta.

Background

TNS India Foundation (TNSIF), a section 25 Company incorporated under the provision of The Companies Act, 1956 is conducting a “**Campus to Corporate Careers (C2C) Program**” for enhancement of employability and workplace skills for deserving youth.

In this connection, TNSIF intends to be associated and work closely with **the college** to conduct employability training and career counseling sessions for the final year college students. This will include activities through the year, till students are placed 10-12 months after their final year examinations. Features of the program are as follows:

1. 55 - 80 hours of training program including Personal Effectiveness (goal setting, interpersonal relationships), Personal Finance, Professional effectiveness (how to choose right career option, how to apply for job, tools-CVs, cover letter- etc.), Business communication (effective communication with co-workers and customers), Career Readiness (orienting students to jobs matching their skill sets and exposure to a career path) and Work Readiness (Professionalism, Work Ethics, Email Etiquettes, Workplace dynamics – etc.)
2. 55 - 80 hours of training will be delivered via Blended Learning approach i.e online mode using platforms like Zoom and in class training as COVID situation changes. A few hours of additional training will be available to students on TNSIF's proprietary online learning platform. The program also includes individual student counselling during the program, which will be conducted via Online/Offline platforms, as well as post training, pre-placement and post placement counselling.
3. Training or post training interaction sessions will be conducted in the college premises when TNSIF and the college deem fit.
4. There is no cost for students to attend the above mentioned training.
5. Each training batch size will be about 30-35 students. Sessions of duration 2 hours each to be conducted 5 days per week. Training to be conducted for 2 or more batches in one day through one TNSIF trainer.
6. Counselling support is available on training days for providing career guidance to students who are enrolled in this program.
7. Students will be provided a certificate on successful completion of course with minimum attendance criteria of 90%.





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8. Students will be further supported in job linkages and placements from the time of training completion till they are placed i.e. 6-10 months after their training is complete.
9. College is expected to support the successful training and placements of all students, should they take up this service with TNSIF.

For this purpose, TNSIF requires support of the college in the following areas:

1. Facilitating discussions and engagement with the current third year degree students and graduates wherever feasible. This involves the following:
 - a. Assistance in student mobilization and batch scheduling with ongoing final year classes.
 - b. Support in allocating batches (of about 30-35 students approximately) per trainer for optimum utilization of resources and training effectiveness.
 - c. Provide assistance w.r.t. conducting career fests drive and continued student participation.
2. Infrastructure support for the following:
 - a. Availability of classroom to conduct post training engagement sessions and refresher sessions as and when required once the situation normalises.
 - b. Require college support to conduct a Parent engagement session in the college premises or via Online Platform.

Upon a request by TNSIF for this support, **the college** has agreed to support and provide the appropriate assistance to TNSIF, as mentioned below.

Based on the above, this MOU lays out immediate next steps to be taken by both parties.

TNSIF agrees to -

1. Conduct Orientation sessions to make students aware about the program and register their interest.
2. Engage with students and form batches based on selection criteria for conducting the training program.
3. Conduct the Campus to Corporate Careers Program using online platforms.
4. Provide career counselling support to students enrolled in this program.
5. Facilitate further linkages with vocational training partners and employers for interested students.
6. Placement reports of students linked to job opportunities will be provided to the college once placement activities commence.





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The college agrees to –

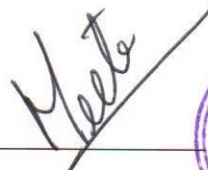
1. Facilitate the dissemination of information regarding the C2C Program to the final year or recent graduates and help TNSIF to mobilise students.
2. Permit Online sessions to be conducted via Zoom or any application deemed appropriate.
3. Providing one contact point who could be approached for any support (student engagement) related to this program.
4. This MOU is neither a contract, nor is it legally binding in any way, nor does it commit any financial expenditure from or for either party.

Signed:

Name: Punit Gupta
Director,
TNSIF

Date: 02/08/2021



Name: Dr Meeta Pathade
I/C Principal,

**Patuck Polytechnic Trust & Patuck Tech High
School & Jr College**

**Patuck - Gala College of
Commerce & Management**

Santacruz (E), Mumbai-400 055





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TO WHOMSOEVER IT MAY CONCERN

This is to confirm that the attached MOU between **TNS India Foundation (TNSIF)** and **Patuck Polytechnic Trust & Patuck Tech High School & Jr College** managed under the Patuck Management affiliated to the **University of Mumbai, Mumbai, Maharashtra**, managed by Patuck Polytechnic Trust registered under the **The Maharashtra Public Trust Act, 1950**, having PAN **AAATP3081C**, represented by its Principal, Mr./s. **Dr Meeta Pathade**, is valid for a 2 year period between 2020-2022.

Due to COVID-19 restrictions, the signing of this document could not take place in 2020.

Aditi Elhence
Project Manager
C2C Project
TNS India Foundation

Signed: 5 August 2021



I/c Principal
Patuck - Gala College of
Commerce & Management
Santacruz (E), Mumbai-400 055

Patuck–Gala College of Commerce & Management

REPORT OF MOU WITH TNS INDIA FOUNDATION (TNSIF)

Academic Year: 2020-21

Name of the Department: Placement & Career Guidance Cell

Name of the Activity: Campus to Corporate Training Program			
Date of MoU	Faculty In-charge	Other Faculty Members	Co-ordinator of MoU at the Collaborating Institution
August 2, 2021 (Due to the Lockdown MoU was signed at a later date but a letter stating effectiveness of MoU from 2020 is attached herewith)	Renita Vazirani	Byshi Panikar Prashant Kokane	Urmi Sethia, Trainer
Duration of MoU	Venue	Activities	
2 Years	Google Meet (Online)	Certificate Course on Campus to Corporate Careers Program (C2C) June 26 – August 1, 2020	

About the MoU

Topic of the Activity	Campus to Corporate Training Program
Objectives of the MoU	<ul style="list-style-type: none">To groom students to be eligible candidates during job huntingTo provide Placement support services to the studentsTo orient students of the needs of the corporate world, hence, making them corporate ready.
Methodology	<ul style="list-style-type: none">Orientations are conducted by the trainer in which students are explained about the modules that will be taught to them during the programInterested students are then screened through one-to-one interviewTraining sessions are conducted onlineStudents are taken for job fairs



Patuck–Gala College of Commerce & Management

Outcomes of the MoU	<ul style="list-style-type: none">• Students get placement during job fairs• Students who do not want to avail of the placement service are still ready to enter the corporate• The training program also helps students who wish to pursue higher studies and have to go through GD/PI
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A handwritten signature in blue ink, appearing to read "Meeta".

I/c Principal
Patuck - Gala College of
Commerce & Management
Santacruz (E), Mumbai-400 055